

Supporting Information for a Rezone Request (Hearing G)				
Client	GA & SA Morton and Woollcombe Trustees 2 Limited			
Address	509 and 427 Pages Road, Timaru			
File Number	198441/06			
Date	February 2025			



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#### **Supporting Information for a Rezone Request**

In response to the request for additional information from the section 42A Report writer we now provide the following information on behalf of GA & SA Morton and Woollcombe Trustees 2 Limited to Timaru District Council for their consideration as part of the District Plan Review Hearing G process.

#### 1.0 Overview

This package is prepared on behalf of the submitter to address the matters raised by the section 42A Preliminary Report (s42A Prelim Report).

#### 1.1 Submitter

Gerald Morton and Susan Morton and Woollcombe Trustees 2 Limited

509 Pages Road

Timaru

#### 1.2 Location

509 Pages Road, Timaru

Lot 1 DP 603407 RT 1180084 17.2100 hectares more or less.

Lot 8 DP 603407 RT 1180086 22.0920 hectares more or less.

Lot 2 DP 61638 RT CB36B/338 10.0000 hectares more or less.

#### 2.0 Environmental Values

#### 2.1 Existing Environment

A description of the existing environment is provided in the original submission made on behalf of the submitter. This outlines the planning situation in the Operative District Plan (**ODP**) and Proposed District Plan (**PDP**) and provides an understanding of the existing land use able to be carried out on the site. This is considered sufficient to outline the requirements of the Environmental Values Overview described at Point 10.1.2 of the s42A Prelim Report.

The proposed yield of the rezone would be up to 20 two hectare allotments.



#### 2.2 Landscape Values and Natural Character

Landscape values and natural character are described in the original submission. The sits adjacent to the township boundary of Timaru, and has rolling topography across the area. There are no significant natural character values associated with the area.

#### 2.3 Biodiversity Constraints

There are no significant biodiversity constraints on site that would preclude the development of lifestyle sections.

#### 2.4 Cultural and/or Heritage Values

There are no identified Heritage Items or associated Heritage overlays that apply to the site.

No Sites and Areas of Significance to Māori (SASM) overlays apply to the site.

#### 2.5 Reverse Sensitivity/Incompatible Land Uses

The site is adjacent to numerous small rural lifestyle sections, the Timaru township boundary and to the north a subdivision that provides lifestyle sections and a considerable amount of land that will be gifted to Council for recreation purposes has been approved. The Gleniti Golf Club is situated immediately to the west of the property. There are no rural activities occurring in close proximity to the area that would cause a concern in relation to reverse sensitivity concerns.

#### 3.0 Infrastructure

#### 3.1 Water Supply

A request for confirmation of servicing availability was sent to William Ching at Timaru District Council on 10 January 2025. No response was provided prior to this report being provided to Council, however, should there be any response received this will be forwarded to Council in due course.

#### 3.2 Wastewater Management

No information has been provided from the Infrastructure Department despite a request for confirmation of servicing being made on 10 January 2025. However, as the proposed allotment size will be 2 hectares it is more appropriate for this to be serviced by on site wastewater discharge managed by the Canterbury Land and Water Regional Plan (LWRP). The following pathways are available to future landowners as per the requirements of the LWRP:

1. Obtain a wastewater discharge consent for a septic tank as per the requirements of Rule 5.9 of the LWRP (a Restricted Discretionary Activity)



- 2. Install a composting or incinerating toilet in accordance with the requirements of Rule 5.16 of the LWRP (a Permitted Activity)
- 3. Install a blackwater holding tank there is no specific rule provision for this in the LWRP but it is considered to be a Permitted Activity.

It is noted for points 2 and 3 that greywater is collected through a separate system and dispersed of via driplines as a Permitted Activity under Rule 5.12 of the LWRP.

#### 3.3 Stormwater

Stormwater will need to be managed in accordance with the Timaru District Council stormwater management requirements and the LWRP.

#### 3.4 Funding for Council services

Further comment will be provided in due course in relation to funding once it is ascertained whether it is possible to service the allotments by reticulated water supply.

#### 4.0 Transportation

Morton Lane provides access to the sites from Pages Road. Additional legal access will be obtained by right of way. As it is proposed to extend the FDA to cover the entirety of the site, which will then be subject to a future Plan Change process it is considered more appropriate to manage this at this time, when a Development Area Plan will also be able to be developed.

#### 5.0 Hazards

There are no identified hazards on the site.

#### 6.0 Growth Management Strategy

The portion of the site identified within the FDA was included in the 2018 Growth Management Strategy, however the remainder of the site was precluded. The FDA provides difficulties for the submitter as it will lead to a split zoning across the site where half of the site will need to provide a 40 hectare minimum allotment with the General Rural Zone overlay. This will not be able to be achieved with the current size of allotments in the area. Council have not addressed how this will be managed. The reasons for identifying the Kellands Heights Area in the Growth Management Strategy are as follows:

These locations are considered appropriate given that they are attached to the existing urban edge, integrate with infrastructure with some rural residential development already present.



This is true of the site, and it would lead to a better outcome to include the entirety of the land parcel, the degree to which the area will be able to integrate with infrastructure is not able to be fully assessed at this time due to the lack of information available. Additional comment will be able to be provided once further information is provided from the Infrastructure Department.

#### 7.0 Canterbury Regional Policy Statement

#### 5.2.1 Location, Design and Function of Development (Entire Region)

Development is located and designed so that it functions in a way that:

- achieves consolidated, well designed and sustainable growth in and around existing urban areas as the primary focus for accommodating the region's growth; and
- 2. enables people and communities, including future generations, to provide for their social, economic and cultural well-being and health and safety; and which:
- a maintains, and where appropriate, enhances the overall quality of the natural environment of the Canterbury region, including its coastal environment, outstanding natural features and landscapes, and natural values;
- b provides sufficient housing choice to meet the region's housing needs;
- encourages sustainable economic development by enabling business activities in appropriate locations;
- d minimises energy use and/or improves energy efficiency;
- e enables rural activities that support the rural environment including primary production;
- f is compatible with, and will result in the continued safe, efficient and effective use of regionally significant infrastructure;
- g avoids adverse effects on significant natural and physical resources including regionally significant infrastructure, and where avoidance is impracticable, remedies or mitigates those effects on those resources and infrastructure;
- h facilitates the establishment of papakāinga and marae; and
- i avoids conflicts between incompatible activities.

#### Comment:

The site is on the edge of the Timaru Urban Boundary, with numerous smaller allotments surrounding the site, including a large recreation area that will be gifted to the Council in due course once the subdivision is given effect to. This creates a form of boundary and buffer between lifestyle activities and rural activities. There are options available to the site through the LWRP providing wastewater solutions if it is difficult to obtain a wastewater discharge consent. The nature of the surrounding environment of small allotments ensures that there are no reverse sensitivity effects on activities on neighbouring properties.



#### 5.3.1 Regional growth (Wider Region)

To provide, as the primary focus for meeting the wider region's growth needs, sustainable development patterns that:

- 1. ensure that any:
- a. urban growth; and
- b. limited rural residential development

occur in a form that concentrates, or is attached to, existing urban areas and promotes a coordinated pattern of development;

- 2. encourage within urban areas, housing choice, recreation and community facilities, and business opportunities of a character and form that supports urban consolidation;
- 3. promote energy efficiency in urban forms, transport patterns, site location and subdivision layout;
- 4. maintain and enhance the sense of identity and character of the region's urban areas; and
- 5. encourage high quality urban design, including the maintenance and enhancement of amenity values.

#### Comment:

The proposal is considered to achieve a consolidated and coordinated pattern of development due to the nature of the current size of the allotments, however it will achieve a better pattern of development if the land parcel boundaries are followed as opposed to an arbitrary line drawn through the centre of the site. It is not currently possible to provide a full comment on the servicing available to the site, however the site does have numerous servicing options that can be explored. The site accesses a transport network that currently has a 60km/hr speed restriction which also demonstrates the connectivity of the area to the urban zone and that it is not a rural area in nature, therefore it is within the peri-urban area of Timaru where lifestyle zoning is appropriate.

#### 5.3.2 Development conditions (Wider Region)

To enable development including regionally significant infrastructure which:

- ensure that adverse effects are avoided, remedied or mitigated, including where these would compromise or foreclose :
- a. existing or consented regionally significant infrastructure;



- b. options for accommodating the consolidated growth and development of existing urban areas;
- c. the productivity of the region's soil resources, without regard to the need to make appropriate use of soil which is valued for existing or foreseeable future primary production, or through further fragmentation of rural land;
- d. the protection of sources of water for community supplies;
- e. significant natural and physical resources;
- 2. avoid or mitigate:
- natural and other hazards, or land uses that would likely result in increases in the frequency and/or severity of hazards;
- reverse sensitivity effects and conflicts between incompatible activities, including identified mineral extraction areas; and
- 3. integrate with:
- a. the efficient and effective provision, maintenance or upgrade of infrastructure; and
- b. transport networks, connections and modes so as to provide for the sustainable and efficient movement of people, goods and services, and a logical, permeable and safe transport system.

#### Comment:

Whether the site will place significant strain on infrastructure, is not able to be fully assessed at this time, additional comment will be provided in due course. The rezone is not considered to adversely effect natural or physical resources and will be able to integrate with transport networks efficiently.

#### 8.0 National Policy Statements

#### 8.1 National Policy Statement for Highly Productive Land (NPS-HPL)

The Submitter agrees with the analysis of the applicability of the National Policy Statement for Highly Productive Land (NPS-HPL) to future development areas (and consequently submissions seeking an extension of such areas and/or changes in sequencing of development within them) provided in the recent memorandum prepared by Matt Bonis of Planz Consultants, which accompanied the Memorandum of Counsel on behalf of Timaru District Council dated 21 January 2025.



In summary that analysis confirms:

- (a) While FDAs are identified in the PDP as areas suitable for future urban or rural lifestyle development, the PDP does not propose to rezone those areas subject to FDAs (which will occur via a future plan change);
- (b) The pathways set out in clauses 3.6 and 3.7 of the NPS-HPL will be triggered when a plan change is initiated to rezone the FDA via a future planning process (unless the NPS-HPL is amended and excludes land within the FDA from being "highly productive land" under the NPS-HPL); and
- (c) An assessment against the NPS-HPL is not required for submissions seeking extensions or changes to sequencing of development in FDAs, where the FDA includes land currently identified as "highly productive land" for the purpose of the NPS-HPL.

On the basis of Mr Bonis' analysis, the Submitter considers an assessment of the NPS-HPL in relation to the decisions sought in the Submission is not required.

#### 8.2 National Policy Statement for Urban Development (NPS-UD)

Location, area and density matters have already been addressed in this response. As outlined the matters in relation to infrastructure require additional comment. These matters demonstrate that the proposal is consistent with the following Objectives and Policies listed below:

Objective 1: New Zealand has well-functioning urban environments that enable all people and communities to provide for their social, economic, and cultural wellbeing, and for their health and safety, now and into the future.

Objective 6: Local authority decisions on urban development that affect urban environments are: integrated with infrastructure planning and funding decisions; and strategic over the medium term and long term; and responsive, particularly in relation to proposals that would supply significant development capacity.

Policy 1: Planning decisions contribute to well-functioning urban environments, which are urban environments that, as a minimum: have or enable a variety of homes that:

- (i) meet the needs, in terms of type, price, and location, of different households; and
- (ii) enable Māori to express their cultural traditions and norms; and

have or enable a variety of sites that are suitable for different business sectors in terms of location and site size; and have good accessibility for all people between housing, jobs, community services, natural



spaces, and open spaces, including by way of public or active transport; and support, and limit as much as possible adverse impacts on, the competitive operation of land and development markets; and support reductions in greenhouse gas emissions; and are resilient to the likely current and future effects of climate change.

As requested by the prelim s42A Report the following comment is made in relation to whether there is demand in the Timaru District for sections:

The information provided by the Timaru District council includes growth projections from a Property Economics 2024 Report commissioned by the Council to consider the need for growth in the Timaru District. The growth projections contained in the report only show limited growth for the Timaru District and partially relied on growth data drawn from a date range when the COVID-19 pandemic was impacting the travel and movement of people throughout New Zealand. In particular the data states that it is unlikely that the population of Timaru would exceed 50,000 people in the short term. Information from Infometrics identifies that as of 2024 the population of the Timaru District sits at 50,100 persons.<sup>1</sup> This more aligns with the output of Venture Timaru which outlines how if an aspirational economic future is sought in the Timaru District that there will be a significant need for housing in the District. By the metrics provided in that report, a copy of which is included with this response, if Timaru District continues with the status quo the population would reach 53,000 by 2050 with significant increases if medium growth is achieved (67,500 persons). Due to the projections in the Property Economics 2024 report already being out of line with the statistics of Infometrics, it is considered that this should not be relied on for the purposes of considering whether there is demand for the rezone request.

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20 February 2025

<sup>&</sup>lt;sup>1</sup> https://rep.infometrics.co.nz/timaru-district/population/growth



#### **Attachment**

•	'Scenarios of an Aspirational Economic Future of Timaru District', prepared by Benje Patterson –
	October 2022



# October 2022

# Scenarios of an aspirational economic future for Timaru District



Report commissioned by Venture Timaru

Prepared by: Benje Patterson

Benje Patterson | People & Places

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October 2022

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## 2. Executive summary

This report has been commissioned by Venture Timaru. Its purpose is to highlight what an aspirational economic future could look like for Timaru, and what achieving such an outlook would rely on.

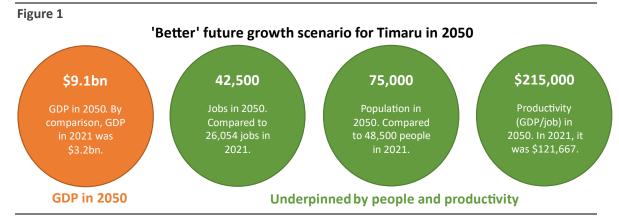
At its heart, this report helps show:

- Where will Timaru's economy be in 2050 if the status quo remains?
- How much larger could Timaru's economy be if there is an aspirational focus on doing better things?
- Which factors would achieving an aspirational economic future rely on?

## 2.1. Key findings

The potential 'size of the prize' for Timaru's economy from being ambitious is large:

- Timaru currently generates \$3.2 billion of GDP (2021).
- If Timaru does no better than just muddle along, with its status quo level of employment and current productivity trajectory then the economy would be worth \$4.2 billion in 2050.
- If, instead, there is transformational growth into high productivity employment, then Timaru's economy could be worth \$9.1 billion by 2050, which is almost three times its current size.



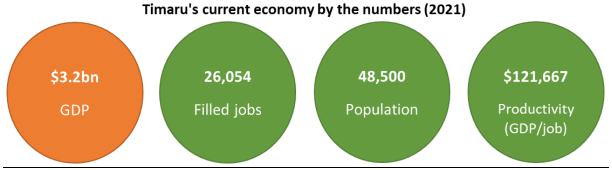
- The outcomes needed to achieve the 'better' future growth scenario are ambitious both in terms of how many people Timaru would need to attract to fill jobs and how productive industries would need to be:
  - Timaru would need to attract average net migration gains of just over 1,000 people each year to reach a population of 75,000 by 2050.
  - The aspirational productivity outcome in the 'better' scenario would require transformation towards at least one third of Timaru businesses doing things that were at least twice as productive as opportunities under the status quo by 2050.
- Ambitious industry transformation won't happen overnight. Initially many of Timaru's
  productivity wins will be found working with existing businesses in existing industries. But
  through time, Timaru can progressively step out from this base and become more
  transformational in what it does, including breaking into new industries.
- Regardless of which industries help Timaru achieve an aspirational economic future, there will be
  many factors which are necessary foundations. For example, an additional 9,000 homes, 200-300
  classrooms, and 1,500 more health and social assistance workers would be needed by 2050 to
  support the population growth needed under the aspirational 'better' future growth scenario.



## 3. Timaru's current economic context

There were 48,500 residents in Timaru in 2021 and employment sat at 26,054 jobs. Each job produced \$121,667 of GDP (compared to \$124,980 nationally), meaning Timaru generated total GDP of \$3.2 billion.

Figure 2 – The current size of Timaru's economy, source: Infometrics and Statistics NZ



Employment in Timaru is more heavily concentrated on primary and goods-producing industries than nationally. Primary industries centre on dairy farming, sheep and beef farming, arable farming, and fishing. Goods-producing industries tend to be concentrated on processing of food and fibre products, although there is some machinery and equipment manufacturing to support the primary sector. High-value professional services are less represented in Timaru than the rest of New Zealand, but Timaru is a service centre for South Canterbury so has relatively high health, education, and retail employment.

Contribution to employment by broad sector

Employment by broad sector as % of total jobs, Infometrics (2021)

Primary industries

Goods-producing industries

High-value services

Other services

Over the past 10 years, growth in Timaru has lagged the New Zealand average for GDP, jobs, and population. But productivity growth in Timaru was slightly above the national average.

20%

25%

30%

35%

40%

45%

15%

Table 1

0%

5%

10%

Comparing growth in Timaru against New Zealand over the past decade  Annual average percentage change, 2011-2021, calculations from Infometrics and Statistics NZ data							
	Timaru	NZ					
GDP (\$ billion)	2.2%	2.6%					
Jobs	1.2%	1.9%					
Population	0.8%	1.6%					
Productivity (GDP/job)	1.0%	0.8%					



## 4. Aspirational future scenarios for 2050

This section introduces three scenarios for where Timaru's economy could be in 2050. The scenarios range from conservative to aspirational – and are designed to highlight the 'size of the prize' from being ambitious.

### 4.2. Overview of future scenarios for the Timaru economy

The three hypothetical scenarios modelled in this report for Timaru's economy in 2050 are:

- The 'status quo' (low) scenario. This scenario highlights what will happen to Timaru's economy if
  it can only maintain the status quo level of employment and its industries merely muddle along
  their current productivity trajectories.
- The 'more' (medium) scenario. This scenario highlights what will happen to Timaru's economy if it can gradually expand its underlying level of employment, but only in industries based around the district's current productivity trajectory, rather than in anything transformational.
- The 'better' (high/transformational) scenario. This scenario is the most ambitious and is based
  on doing more of things that are better. It highlights what would happen if Timaru can evolve its
  economy and grow employment into an industry footprint with transformationally higher
  productivity.

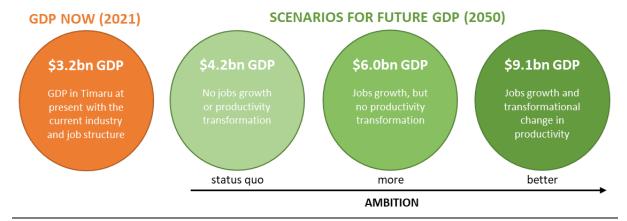
The rest of this section outlines the potential economic impacts for Timaru of each scenario. The detailed assumptions underpinning each scenario and their practicalities are also examined, with a focus on how many people and what productivity levels would be needed to support them.

## 4.3. 'Size of the prize' for Timaru's economy in each scenario

The potential 'size of the prize' for Timaru's economy from being ambitious is large. Calculations under the three future scenarios show that:

- If Timaru does no better than just muddle along, with its status quo level of employment and current productivity trajectory then the economy would be worth \$4.2 billion in 2050, which is one third larger than its current level (\$3.2 billion in 2021).
- If instead there is transformational growth into high productivity employment, then Timaru's economy could be worth \$9.1 billion by 2050, which is almost three times its current size.

Figure 4 – Timaru's future economic activity (GDP) under conservative through to ambitious scenarios





## 4.4. Assumptions for achieving future scenarios

Each scenario of future economic activity is driven by assumptions based on jobs and productivity growth. The rest of section 4.4 unpacks the practicalities of each scenario's assumptions.

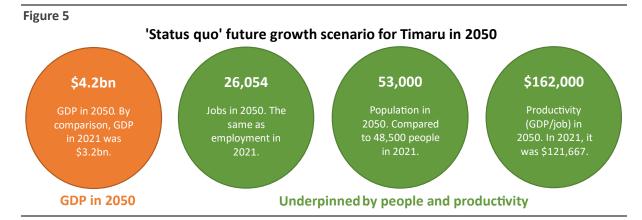
### 4.4.1. Assumptions for achieving the 'status quo' future scenario

The 'status quo' scenario has the lowest level of ambition for 2050. It simply assumes that:

- Employment in Timaru remains at its current level (26,054 in 2021)
- Productivity growth muddles along at its current trajectory (1.0%pa growth).

In practical terms, achieving the 'status quo' scenario's two assumptions would imply that by 2050:

- Timaru would need a population of 53,000 people, up from its current population of 48,500
- Productivity (GDP per job) would reach \$162,000, compared to \$121,667 at present.



It might seem counterintuitive that Timaru would have to expand its population just to maintain its status quo employment levels. But the reason is simple, Timaru's population is rapidly aging and 30% of residents are expected to be aged over 65 by 2050<sup>1</sup>, compared to just over 20% aged 65+ at present.

Timaru would need to grow its population from 48,500 in 2021 to 53,000 by 2050 just to ensure there were sufficient people of working age to maintain Timaru's current level of employment and counteract increasing retirements.

The productivity growth assumption in the 'status quo' scenario is relatively unambitious. It only requires GDP per job in 2050 (\$162,000) to sit approximately one third higher than it does currently (\$121,667). Several places in New Zealand already have productivity at or approaching this level<sup>2</sup>.

## 4.4.2. Assumptions for achieving the 'more' future growth scenario

The 'more' scenario is based around a slightly more ambitious growth scenario to 2050, where Timaru expands its underlying level of employment. It simply assumes that:

- Employment in Timaru grows at its current trajectory (1.2%pa growth)
- Productivity growth muddles along at its current trajectory (1.0%pa growth).

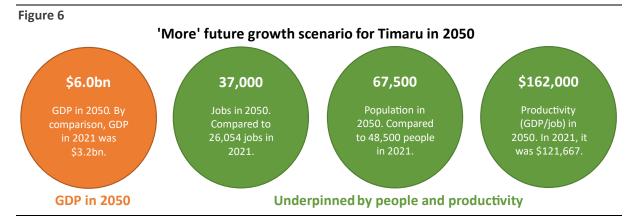
<sup>&</sup>lt;sup>2</sup> For example, Infometrics Regional Economic Profile shows that productivity (GDP per job) in Waitomo, Waitaki, South Taranaki, Wellington, New Plymouth, and Buller already exceeded \$150,000 in 2021.



<sup>&</sup>lt;sup>1</sup> Statistics NZ, subnational population projections (medium scenario), published 31/03/21.

In practical terms, achieving the 'more' scenario's assumptions would imply that by 2050:

- Employment in Timaru would sit 11,000 jobs higher than currently
- To fill these jobs, Timaru's population would need to rise from 48,500 people to 67,500 people
- Productivity (GDP per job) would reach \$162,000, compared to \$121,667 at present.



Timaru's aging population<sup>3</sup> means that lifting the population from 48,500 to 67,500 would need to increasingly be driven by migration from around New Zealand and overseas rather than natural increase.

Timaru would need to attract a net 800 people each year to lift the population to 67,500 by 2050. This level of migration would be twice as high as Timaru's average migration gains in recent history<sup>4</sup>.

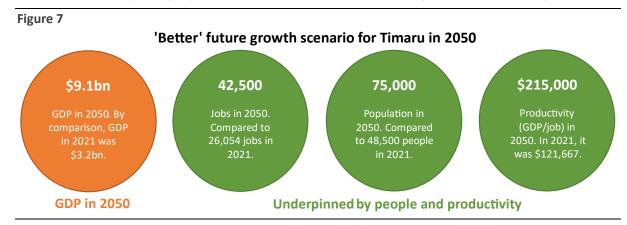
## 4.4.3. Assumptions for achieving the 'better' future growth scenario

The 'better' scenario is the most ambitious and transformational scenario. It assumes that up to 2050:

- Employment will grow by 0.5%pa above its current trajectory (1.7%pa growth instead of 1.2%pa)
- Productivity will grow at 1%pa above its current rate (2.0%pa growth instead of 1.0%pa).

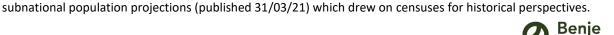
In practical terms, achieving the 'better' scenario's assumptions would imply that by 2050:

- Employment in Timaru would sit 16,500 jobs higher than it does currently
- To fill these jobs, Timaru's population would need to rise from 48,500 people to 75,000 people
- Productivity (GDP per job) would need to reach \$215,000, compared to \$121,667 at present.



<sup>&</sup>lt;sup>3</sup> A rising death rate, relative to births, is projected to reduce Timaru's population by an average of 175 people a year from 2023 to 2048. Source: Statistics NZ subnational population projections (published 31/03/21).

<sup>4</sup> Between 2013 and 2018, net migration to Timaru averaged 400 people per annum. Source: Statistics NZ





The outcomes needed to achieve the 'better' future scenario are ambitious – both in terms of how many people Timaru would need to attract to fill jobs and how productive industries would need to be.

Timaru would need to attract average net migration gains of just over 1,000 people each year to reach a population of 75,000 by 2050. This level of migration is ambitious – even during the high growth years of 2013 to 2018 Timaru only attracted an average of 400 people a year.

The 'better' scenario's assumption that the long-term rate of productivity growth in Timaru increases from 1.0%pa to 2.0%pa might not sound too ambitious at first brush, but only one district in New Zealand has achieved sustained productivity growth of at least 2.0%pa over the past decade<sup>5</sup>.

Only fundamentally shifting the productivity dial into better ways of doing business would allow Timaru to achieve such a sustained high level of productivity growth over a 30-year period to 2050.

The aspirational productivity outcome in the 'better' scenario would require transformation towards at least one third of Timaru businesses doing things that were at least twice as productive as opportunities under the status quo.

Figure 8 Comparing productivity between the 'better' and 'status quo' scenarios \$162,000 - If Timaru's industries muddle along their current productivity trajectory 1%pa growth (1%pa growth) then productivity rises (status quo) from \$121,667 in 2021 to \$162,000 in 2050. \$121,667 (GDP/job) in Reaching 'better' by 2050 requires \$215,000 transformation to what Timaru does: 2%pa growth - 33% of industries with twice the Productivity (better) productivity potential of the status (GDP/job) in quo in 2050 (\$324,000) 2050 in 'better' - 67% of industries with status quo productivity in 2050 (\$162,000)

Achieving transformational change in Timaru's productivity would be a powerful thing, particularly given that attracting new workers to Timaru will be difficult against a context of heightened national and global competition for people. After all, productivity is about working smarter, not harder.

2050

2021

To put things in perspective, even in the extreme situation that Timaru can't attract enough new residents to lift employment, then a transformative shift in productivity alone would be enough to almost double the size of Timaru's economy (from \$3.2 billion of GDP in 2021 to \$5.6 billion of GDP in 2050).

<sup>&</sup>lt;sup>5</sup> Infometrics Regional Profile shows only Tararua (2.0%pa) had productivity (GDP/job) growth of at least 2.0%pa over the past decade. New Zealand's average productivity growth over the past decade was 0.7%pa.



## 4.5. Stepping towards ambitious industry transformation

The previous sub-section highlighted that under the most aspirational scenario Timaru's economy could expand three-fold over the thirty years to 2050. This aspiration relies on growing and transforming the economy to at least one third of jobs having twice the productivity opportunities to the status quo.

The precise composition of what these industry transitions will be is uncertain and beyond the scope of this report. Nevertheless, this sub-section makes general comments about the decision-making context.

Transformations that build on existing strengths are easier to conceptualise, but 'blue sky' opportunities in new industries are harder to map out and many are reliant on yet-to-be-developed technologies.

Enter new Matrix of economic development ambition markets and target new customer CUSTOMERS – who you play with needs TRANSFORMATIONAL (doing better things) Enter adjacent Becoming bolder and STEPPING OUT breaking into new markets, (doing more) industries and markets, serve particularly those at the Expanding into doing adjacent frontier of technological larger scale things with customers adoption your existing industries CORE and exploring other markets (status quo) Continuing with the Serve existing existing industry mix at the same scale markets and atterson customers Use existing Increase the scale and Enter new industries and industries breadth of products within develop new products and and products your existing industries services

Figure 9- Matrix of economic development ambition

What is known is that achieving ambitious industry transformation won't happen overnight. Initially many of Timaru's productivity wins will be found working with existing businesses in existing industries to streamline processes, explore adjacent products, and invest in proven technologies.

INDUSTRIES – how you win

This approach is consistent with the Productivity Commission's recent inquiry into New Zealand's 'frontier firms' (businesses in the top 10% of those with the highest productivity)<sup>6</sup>. The inquiry researched how the economic contribution of frontier firms can be maximised to lift productivity across the economy. In its findings, the Commission said that we need to identify our frontier firms, learn about the characteristics of these businesses, implement focused innovation policy to strengthen the ecosystems that support them, and encourage the diffusion of their knowledge into non-frontier firms.

The 2021 Timaru District Economic Development Strategy (EDS) highlighted that the sectors in which Timaru has a competitive advantage are related to:

<sup>&</sup>lt;sup>6</sup> Available here: <a href="https://www.productivity.govt.nz/assets/Documents/benchmarking-new-zealands-frontier-firms/2d6a4cd0ea/Benchmarking-New-Zealands-frontier-firms.pdf">https://www.productivity.govt.nz/assets/Documents/benchmarking-new-zealands-frontier-firms/2d6a4cd0ea/Benchmarking-New-Zealands-frontier-firms.pdf</a>.



- Food and fibre (particularly dairy, meat, seafood, and food manufacturing)
- Logistics
- Professional, scientific and technical services.

These three sectors are a logical starting point for shifting Timaru's productivity dial. Furthermore, these sectors are also well-aligned to central government strategies and funding mechanisms. For example, all three are embedded directly and indirectly across the government's various Industry Transformation Plans<sup>7</sup>, while optimising logistics is the focus of the New Zealand freight and supply chain strategy<sup>8</sup>.

Through time, Timaru can progressively step out from this base and become more transformational in what it does, including breaking into new industries with at least twice the productivity potential to the status quo. Exactly what new industries will succeed is uncertain, but in exploring high productivity opportunities, Timaru must be cognisant of broader megatrends. These megatrends are long-term forces that can structurally change the industries in which Timaru might be competitive. Some megatrends to take note of when considering potential new high productivity opportunities include:

- An increased focus on inclusive growth. Higher GDP isn't the only goal, instead there must be a balance with the wellbeing of people, communities, and the environment. Investment in productivity can be a vehicle to inclusive growth, as high productivity, technologically driven industries can achieve prosperity and higher wages without unduly pressuring resources.
- COVID-19's legacy will endure long after the pandemic is over. Consumer demand patterns have evolved, and businesses may permanently adjust their practices, logistics, and supply chains to minimise future risks of disruptions. The changes create opportunities for localism and for regional locations with good transport connections to major metropolitan areas.
- The nature of work is changing. Younger workers have different expectations of work and are more likely to prioritise lifestyle with shorter working weeks and remote working. With good digital and transport connections there are opportunities for Timaru to capitalise on remote working trends and in other jobs that can deliver services 'weightlessly' to customers.
- Automation will have widespread effects, particularly in sectors with a lot of routine tasks.
   Automation brings productivity benefits, but new opportunities will likely focus on workers needing to develop different skills. There may be scope for Timaru to develop and pilot automation on local industries, for example agritech and drone-based agricultural solutions.
- Adapting to emissions and other environmental factors will have direct and indirect effects.
   Government regulations will directly create costs and constraints, particularly within agriculture for those with intensive pastoral farming models. Changing consumer preferences will also create indirect effects, which will likely favour more sustainably managed and lower impact business models. These changes will bring opportunities, for example to research and test how Timaru's food and fibre sector can pilot world-leading productive and sustainable transitions.

The above list should only be taken as a starting point when considering potential 'blue sky' industry opportunities that could help tranformationally lift Timaru's productivity. Megatrends by their very nature are uncertain – it is important to regularly consider other emerging forces. As stated in the Timaru EDS: "Timaru District, its people and businesses, need to embrace and respond to these changes, realising new opportunities and responding to disruptions".

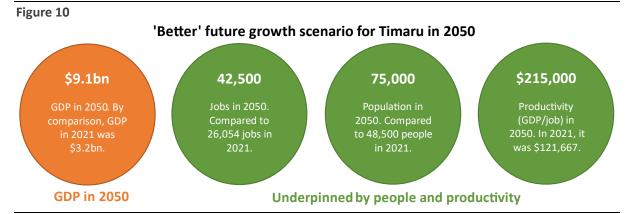
<sup>&</sup>lt;sup>8</sup> The New Zealand freight and supply chain strategy takes a 30+ year view and will inform government and private sector investment. Productivity is key to the strategy. More here: <a href="https://www.transport.govt.nz/area-of-interest/freight-and-logistics/new-zealand-freight-and-supply-chain-strategy/">https://www.transport.govt.nz/area-of-interest/freight-and-logistics/new-zealand-freight-and-supply-chain-strategy/</a>



<sup>&</sup>lt;sup>7</sup> Industry Transformation Plans (ITPs) are a mechanism for implementing the Government's industry policy. ITPs have actions focused on long-term transformation. More here: <a href="https://www.mbie.govt.nz/business-and-employment/economic-development/industry-policy/industry-transformation-plans/">https://www.mbie.govt.nz/business-and-employment/economic-development/industry-policy/industry-transformation-plans/</a>

# 5. Which enabling factors does ambition rely on?

Regardless of which industries help Timaru achieve an aspirational economic future, there will be many factors which are necessary enablers. Productivity, employment, and population growth are key drivers of economic prosperity (see Figure 10), but these can't happen in isolation and in turn rely on underlying foundations related to skills, natural resources, housing, infrastructure, and social and cultural capital.



Enabling factors needed to support achieving the 'better' future growth scenario for 2050 include:

- Sufficient business land and the right infrastructure. For businesses to do better things, they will need suitable premises. Even at the lower end of land needed per worker, 16,500 additional jobs would demand a minimum of 30 extra hectares of adequately serviced business land by 20509.
- Access to capital. Transformational changes in productivity are inherently capital intensive.

  Accessing investment capital for small to medium businesses is especially difficult in the regions.
- **Digital and transport connections**. Digital and transport connectivity are crucial for businesses' productivity. Remaining connected to friends and family is also important for new residents.
- **People with the right skills**. The 16,500 new jobs would be in much higher productivity roles, with different skills demands to the status quo. Ongoing training to build capability of existing workers to use new technologies will be as important as attracting people with the right skills.
- **Housing**. Population growth of 26,500 people could equate to 9,000 more households by 2050. This number of new households is equivalent to 300 extra houses per year for the next 30 years.
- **Schools.** Within the population expansion of 26,500 people, there would be around 6,000 children of early childhood and school age. Depending on average classroom sizes this could mean an additional 200 to 300 classrooms would be needed in Timaru District by 2050.
- Health. An increasing population will place higher demand on health services. In order to
  maintain similar health service levels<sup>10</sup>, Timaru would need at least 1,500 more health and social
  assistance workers by 2050<sup>11</sup> to account for population growth from 48,500 to 75,000 people.
- Social and recreational infrastructure. Community infrastructure and services play an important role in supporting wellbeing, as well as helping to integrate and retain new residents. Investment should scale as populations increase. The 2019/20 Timaru Resident Opinion Survey showed 87% of residents visited a park or reserve in the past year, while 91% used a community facility.

<sup>&</sup>lt;sup>11</sup> This estimate is conservative as there would also be additional health demands from an aging population.



<sup>&</sup>lt;sup>9</sup> A BERL study showed businesses require 17 to 100 sqm per employee depending on if they are service-based or heavy industry (see page 14: <a href="https://www.waikatoregion.govt.nz/assets/WRC/Services/regional-services/BERL-Report-UNISA-Industrial-Land-Demand-Study.pdf">https://www.waikatoregion.govt.nz/assets/WRC/Services/regional-services/BERL-Report-UNISA-Industrial-Land-Demand-Study.pdf</a>).

<sup>&</sup>lt;sup>10</sup> There were 2,837 employed in health and social assistance in Timaru in 2021 against a population of 48,500.

## 6. Concluding remarks

This report has highlighted the power of being ambitious and transformational.

If Timaru can do no better than maintain its current level of employment and muddle along its status quo productivity trajectory then it will only be one third larger by 2050 than it is today.

However, if Timaru can be aspirational in terms of how many jobs it creates, people it attracts, and how productive these jobs are then Timaru's economy could triple in size over the same period. Such a goal would require a transformational shift into at least one third of Timaru's businesses doing things that were at least twice as productive as opportunities under the status quo.

Getting there won't be easy. Transformations that build on existing strengths are easier to conceptualise, but 'blue sky' opportunities in new industries are harder to map out and many are reliant on yet-to-bedeveloped technologies.

Furthermore, regardless of which industries help Timaru achieve an aspirational economic future, there will be many factors which are necessary enablers. Productivity, employment, and population growth are key drivers of economic prosperity, but these can't happen in isolation and in turn rely on investments in underlying foundations related to skills, natural resources, housing, infrastructure, and social and cultural capital.

