

Supporting Information for a Rezone Request (Hearing G)				
Client	T J and A K O'Neill and C and F Trustees 2006 Ltd			
Address	Coonoor Road, Timaru			
File Number	223312/05			
Date	February 2025			



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Supporting Information for a Rezone Request

In response to the request for additional information from the section 42A Report writer we now provide the following information on behalf of T J and A K O'Neill and C and F Trustees 2006 Ltd to Timaru District Council for their consideration as part of the District Plan Review Hearing G process.

1.0 Overview

This package is prepared on behalf of the submitter to address the matters raised by the section 42A Preliminary Report (s42A Prelim Report).

1.1 Submitter

T J and A K O'Neill and C F Trustees 2006 Ltd

53 Kauri Street

Timaru

(Note that since the initial District Plan submission in December 2022 the land has been transferred to the submitter's son (DJ O'Neill and O'Neill Trustees 2023 Ltd)).

1.2 Location

Lots 1 - 3 DP 579256

93A Coonoor Road, Timaru

Records of Title 1074733, 1074734 and 1074735

Total Area 6.6028 hectares more or less.

2.0 Environmental Values

2.1 Existing Environment

A description of the existing environment is provided in the original submission made on behalf of the submitter. This outlines the planning situation in the Operative District Plan (**ODP**) and Proposed District Plan (**PDP**) and provides an understanding of the existing land use able to be carried out on the site. This is considered sufficient to outline the requirements of the Environmental Values Overview described at Point 10.1.2 of the s42A Prelim Report.

The proposed yield of the rezone is approximately 100 residential sections.



2.2 Landscape Values and Natural Character

There are no identified areas of natural character nor any landscape values of note across the site. The site is adjacent to the Otipua Creek North Branch which includes a walkway that accesses the Centennial Park Scenic Reserve.

2.3 Biodiversity Constraints

There are no identified flora and fauna on the site that would require extra consideration.

2.4 Cultural and/or Heritage Values

There are no identified Heritage Items or associated Heritage overlays that apply to the site.

There is an identified Site and Area of Significance to Māori (SASM) overlay on the site. The details of this are as follows:

- SASM2 Ōtipua Road and Quarry Road (including former Talbot Hospital site)
- SASM12 Ōtipua (Saltwater) Creek

It is noted that SASM2 is contained entirely within the General Residential Zone part of the site. In relation to the remaining General Rural Zone land discussions have been entered into with Aoraki Environmental Consultancy Limited (AECL) and the importance of the area to mana whenua has been expressed. Additional conversations are required between the submitter and AECL and any additional information that arises from these discussions will be passed on to Council.

2.5 Reverse Sensitivity/Incompatible Land Uses

Part of the site is zoned general Residential Zone and is already being developed into residential sections along with a valid subdivision consent to extend O'Neill Place. The remaining rural land is constrained by the Otipua Creek North Branch running along the west boundary of the property. These competing land uses create tension which would be resolved by rezoning the site to General Residential in its entirety. It is noted that there are some industrial activities also happening on neighbouring land, however these are owned by the submitter's family, and activities on these properties are therefore able to be managed and controlled by the submitter. There are also different mechanisms that may be able to be used to limit the effect of reverse sensitivity through no complaints clauses and similar.

3.0 Infrastructure

3.1 Water Supply

Conversations have been ongoing with the Infrastructure Department over the course of many years about what will be required in order to service the site. In order to answer the questions put forward as part of the prelim s42A Report a request for confirmation of servicing was put forward to Council on 8 January



2025 however no response was received. Anecdotally it is understood that the site will be able to be serviced with little need for additional upgrades, however this will be confirmed in due course once formal notification is received.

3.2 Wastewater Management

The site is proposed to be serviced by reticulated sewer network. Confirmation has been sought from the Infrastructure Department as to the viability of the site connecting to reticulated network and no formal confirmation has been received however it is understood that upgrades further up and down the line would need to be carried out in order to service the subdivision and the submitter is aware of this requirement. A proposal would be that the developer pays a contribution towards the downstream upgrades which are needed under the current demands with no further development.

3.3 Stormwater

Stormwater is managed on site in accordance with the requirements of Timaru District Council and will largely follow what is already being carried out. It is understood that space will be required within the site to install stormwater basins and other stormwater management devices. An analysis of this to a 2% AEP has been undertaken at a global view and will be sufficient albeit one pipe may need to be upgraded if the full site is utilised for residential allotments.

3.4 Funding for Council services

The nature of the upgrades required have been a discussion point between the submitter and Council for a considerable amount of time. The submitter is aware of the work that is required to service the subdivision and where these costs are likely to fall.

4.0 Transportation

Outline Development Plans for the site have been created in the past however these do need revision as they do not reflect the provision of space required for stormwater (as one example). Additional extension to O'Neill Place would be required to service the subdivision and the Outline Development Plans created do provide for this. The submitter is aware of the what will be required. It should also be noted that the submitter prefers to carry out the subdivision in small stages and is currently reaching a stage where it would be most appropriate to turn the road towards the west, and into the General Rural Zone land. The outcome of the rezone request will largely drive this.



5.0 Hazards

Significant portions of the site have the Liquefaction and Flood Hazard Assessment overlay. Testing of the site to ascertain compliance with NZS3604 has not been carried out due to the paddocks being leased out to a third party, however previous stages of O'Neill Place have been built on successfully so the ability to find good ground has been demonstrated in close proximity to the site.

6.0 Growth Management Strategy

The site has not been identified as part of the Growth Management Strategy, however the rezone would see the zone boundary following a geophysical boundary in Otipua Creek North Branch, as opposed to following the old Timaru Borough boundary that cuts the site in half currently.

7.0 Canterbury Regional Policy Statement

5.2.1 Location, Design and Function of Development (Entire Region)

Development is located and designed so that it functions in a way that:

- achieves consolidated, well designed and sustainable growth in and around existing urban areas as the primary focus for accommodating the region's growth; and
- 2. enables people and communities, including future generations, to provide for their social, economic and cultural well-being and health and safety; and which:
- maintains, and where appropriate, enhances the overall quality of the natural environment of the Canterbury region, including its coastal environment, outstanding natural features and landscapes, and natural values;
- b. provides sufficient housing choice to meet the region's housing needs;
- encourages sustainable economic development by enabling business activities in appropriate locations;
- d. minimises energy use and/or improves energy efficiency;
- e. enables rural activities that support the rural environment including primary production;
- f. is compatible with, and will result in the continued safe, efficient and effective use of regionally significant infrastructure;

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- avoids adverse effects on significant natural and physical resources including regionally g. significant infrastructure, and where avoidance is impracticable, remedies or mitigates those effects on those resources and infrastructure;
- facilitates the establishment of papakāinga and marae; and h.
- i. avoids conflicts between incompatible activities.

Comment: The site is on the edge of, and partly within, the Timaru Urban Boundary, with numerous smaller allotments surrounding the site, the existing recreational area with the Centennial Park Scenic Reserve and a number of residential allotments bordering the site. There are existing incompatible land uses that would be best resolved by proceeding with a rezone of the site to be General Residential Zone. This will allow the site to better follow the geophysical boundary created by the Otipua Creek North Branch. Provided upgrades are carried out the site is able to be fully serviced with reticulation. The nature of the surrounding environment of small allotments ensures that there are no reverse sensitivity effects on activities on neighbouring properties.

5.3.1 Regional growth (Wider Region)

To provide, as the primary focus for meeting the wider region's growth needs, sustainable development patterns that:

- 1. ensure that any
- urban growth; and a.
- limited rural residential development h.

occur in a form that concentrates, or is attached to, existing urban areas and promotes a coordinated pattern of development;

- 2. encourage within urban areas, housing choice, recreation and community facilities, and business opportunities of a character and form that supports urban consolidation;
- 3. promote energy efficiency in urban forms, transport patterns, site location and subdivision layout;
- 4. maintain and enhance the sense of identity and character of the region's urban areas; and
- 5. encourage high quality urban design, including the maintenance and enhancement of amenity values.

Comment:

This was addressed in the original submission where it was stated that - As previously discussed the subject site is adjacent to the Timaru Urban boundary. The submitter is currently developing the small sections situated on the adjoining site. Therefore, by rezoning the site the proposal is in accordance with Policy 5.3.1 as it is a practical use of the land in close proximity to the town boundary which allows for more housing to become available. Furthermore, Policy 5.3.1(1) also refers to a coordinated pattern of

Supporting Information



development. It is considered that the proposed rezoning of the site is practical when taking the previous development of the site and the surrounding environment into account.

5.3.2 Development conditions (Wider Region)

To enable development including regionally significant infrastructure which:

- ensure that adverse effects are avoided, remedied or mitigated, including where these would compromise or foreclose:
- a. existing or consented regionally significant infrastructure;
- b. options for accommodating the consolidated growth and development of existing urban areas;
- c. the productivity of the region's soil resources, without regard to the need to make appropriate use of soil which is valued for existing or foreseeable future primary production, or through further fragmentation of rural land;
- d. the protection of sources of water for community supplies;
- e. significant natural and physical resources;
- 2. avoid or mitigate:
- a. natural and other hazards, or land uses that would likely result in increases in the frequency and/or severity of hazards;
- reverse sensitivity effects and conflicts between incompatible activities, including identified mineral extraction areas; and
- 3. integrate with:
- a. the efficient and effective provision, maintenance or upgrade of infrastructure; and
- b. transport networks, connections and modes so as to provide for the sustainable and efficient movement of people, goods and services, and a logical, permeable and safe transport system.

Comment:

Provided the upgrades are carried out as required, the site will not place significant strain on infrastructure. The submitter is aware of the scope of works required. The rezone is not considered to adversely effect natural or physical resources as there are already difficulties with competing land uses due to the wide array of activities and zonings happening in a small space. Due to half of the site already being zoned General Residential Zone it is considered that the site will easily integrate with public transport networks.

8.0 National Policy Statements

8.1 National Policy Statement for Highly Productive Land (NPS-HPL)

Clause 3.5(7) states that:

T J and A K O'Neill and C F Trustees 2006 Ltd - 223312/05



Until a regional policy statement containing maps of highly productive land in the region is operative, each relevant territorial authority and consent authority must apply this National Policy Statement as if references to highly productive land were references to land that, at the commencement date:

- (a) is
- (i) zoned general rural or rural production; and
- (ii) LUC 1, 2, or 3 land; but
- (b) is not:
- (i) identified for future urban development; or
- (ii) subject to a Council initiated, or an adopted, notified plan change to rezone it from general rural or rural production to urban or rural lifestyle.

8.2 National Policy Statement for Urban Development (NPS-UD)

- Location
- Area
- Density
- Infrastructure

urban environment means any area of land (regardless of size, and irrespective of local authority or statistical boundaries) that: is, or is intended to be, predominantly urban in character; and is, or is intended to be, part of a housing and labour market of at least 10,000 people

8.3 Implementation by tier 3 local authorities

Tier 3 local authorities are strongly encouraged to do the things that tier 1 or 2 local authorities are obliged to do under Parts 2 and 3 of this National Policy Statement, adopting whatever modifications to the National Policy Statement are necessary or helpful to enable them to do so.

Objective 1: New Zealand has well-functioning urban environments that enable all people and communities to provide for their social, economic, and cultural wellbeing, and for their health and safety, now and into the future.

Objective 6: Local authority decisions on urban development that affect urban environments are: integrated with infrastructure planning and funding decisions; and strategic over the medium term and long term; and responsive, particularly in relation to proposals that would supply significant development capacity.

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Policy 1: Planning decisions contribute to well-functioning urban environments, which are urban environments that, as a minimum: have or enable a variety of homes that:

- (i) meet the needs, in terms of type, price, and location, of different households; and
- (ii) enable Māori to express their cultural traditions and norms; and

have or enable a variety of sites that are suitable for different business sectors in terms of location and site size; and have good accessibility for all people between housing, jobs, community services, natural spaces, and open spaces, including by way of public or active transport; and support, and limit as much as possible adverse impacts on, the competitive operation of land and development markets; and support reductions in greenhouse gas emissions; and are resilient to the likely current and future effects of climate change.

The information provided by the Timaru District council includes growth projections from a Property Economics 2024 Report commissioned by the Council to consider the need for growth in the Timaru District. The growth projections contained in the report only show limited growth for the Timaru District and partially relied on growth data drawn from a date range when the COVID-19 pandemic was impacting the travel and movement of people throughout New Zealand. In particular the data states that it is unlikely that the population of Timaru would exceed 50,000 people in the short term. Information from Infometrics identifies that as of 2024 the population of the Timaru District sits at 50,100 persons. This more aligns with the output of Venture Timaru.

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20 February 2025

¹ https://rep.infometrics.co.nz/timaru-district/population/growth



Attachment

'Scenarios of an Aspirational Economic Future of Timaru District', prepared by Benje Patterson – October
 2022



October 2022

Scenarios of an aspirational economic future for Timaru District



Report commissioned by Venture Timaru

Prepared by: Benje Patterson

Benje Patterson | People & Places

www.benjepatterson.co.nz

October 2022

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2. Executive summary

This report has been commissioned by Venture Timaru. Its purpose is to highlight what an aspirational economic future could look like for Timaru, and what achieving such an outlook would rely on.

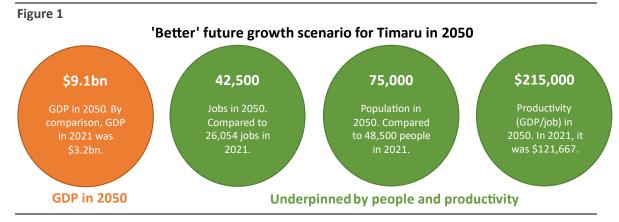
At its heart, this report helps show:

- Where will Timaru's economy be in 2050 if the status quo remains?
- How much larger could Timaru's economy be if there is an aspirational focus on doing better things?
- Which factors would achieving an aspirational economic future rely on?

2.1. Key findings

The potential 'size of the prize' for Timaru's economy from being ambitious is large:

- Timaru currently generates \$3.2 billion of GDP (2021).
- If Timaru does no better than just muddle along, with its status quo level of employment and current productivity trajectory then the economy would be worth \$4.2 billion in 2050.
- If, instead, there is transformational growth into high productivity employment, then Timaru's economy could be worth \$9.1 billion by 2050, which is almost three times its current size.



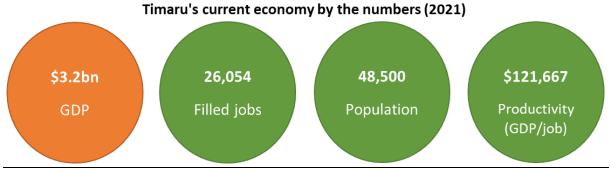
- The outcomes needed to achieve the 'better' future growth scenario are ambitious both in terms of how many people Timaru would need to attract to fill jobs and how productive industries would need to be:
 - Timaru would need to attract average net migration gains of just over 1,000 people each year to reach a population of 75,000 by 2050.
 - The aspirational productivity outcome in the 'better' scenario would require transformation towards at least one third of Timaru businesses doing things that were at least twice as productive as opportunities under the status quo by 2050.
- Ambitious industry transformation won't happen overnight. Initially many of Timaru's
 productivity wins will be found working with existing businesses in existing industries. But
 through time, Timaru can progressively step out from this base and become more
 transformational in what it does, including breaking into new industries.
- Regardless of which industries help Timaru achieve an aspirational economic future, there will be
 many factors which are necessary foundations. For example, an additional 9,000 homes, 200-300
 classrooms, and 1,500 more health and social assistance workers would be needed by 2050 to
 support the population growth needed under the aspirational 'better' future growth scenario.



3. Timaru's current economic context

There were 48,500 residents in Timaru in 2021 and employment sat at 26,054 jobs. Each job produced \$121,667 of GDP (compared to \$124,980 nationally), meaning Timaru generated total GDP of \$3.2 billion.

Figure 2 – The current size of Timaru's economy, source: Infometrics and Statistics NZ



Employment in Timaru is more heavily concentrated on primary and goods-producing industries than nationally. Primary industries centre on dairy farming, sheep and beef farming, arable farming, and fishing. Goods-producing industries tend to be concentrated on processing of food and fibre products, although there is some machinery and equipment manufacturing to support the primary sector. High-value professional services are less represented in Timaru than the rest of New Zealand, but Timaru is a service centre for South Canterbury so has relatively high health, education, and retail employment.

Contribution to employment by broad sector

Employment by broad sector as % of total jobs, Infometrics (2021)

Primary industries

Goods-producing industries

High-value services

Other services

Over the past 10 years, growth in Timaru has lagged the New Zealand average for GDP, jobs, and population. But productivity growth in Timaru was slightly above the national average.

20%

25%

30%

35%

40%

45%

15%

Table 1

0%

5%

10%

Comparing growth in Timaru against New Zealand over the past decade Annual average percentage change, 2011-2021, calculations from Infometrics and Statistics NZ data						
	Timaru	NZ				
GDP (\$ billion)	2.2%	2.6%				
Jobs	1.2%	1.9%				
Population	0.8%	1.6%				
Productivity (GDP/job)	1.0%	0.8%				



4. Aspirational future scenarios for 2050

This section introduces three scenarios for where Timaru's economy could be in 2050. The scenarios range from conservative to aspirational – and are designed to highlight the 'size of the prize' from being ambitious.

4.2. Overview of future scenarios for the Timaru economy

The three hypothetical scenarios modelled in this report for Timaru's economy in 2050 are:

- The 'status quo' (low) scenario. This scenario highlights what will happen to Timaru's economy if
 it can only maintain the status quo level of employment and its industries merely muddle along
 their current productivity trajectories.
- The 'more' (medium) scenario. This scenario highlights what will happen to Timaru's economy if it can gradually expand its underlying level of employment, but only in industries based around the district's current productivity trajectory, rather than in anything transformational.
- The 'better' (high/transformational) scenario. This scenario is the most ambitious and is based
 on doing more of things that are better. It highlights what would happen if Timaru can evolve its
 economy and grow employment into an industry footprint with transformationally higher
 productivity.

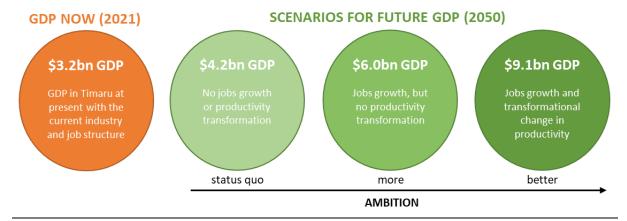
The rest of this section outlines the potential economic impacts for Timaru of each scenario. The detailed assumptions underpinning each scenario and their practicalities are also examined, with a focus on how many people and what productivity levels would be needed to support them.

4.3. 'Size of the prize' for Timaru's economy in each scenario

The potential 'size of the prize' for Timaru's economy from being ambitious is large. Calculations under the three future scenarios show that:

- If Timaru does no better than just muddle along, with its status quo level of employment and current productivity trajectory then the economy would be worth \$4.2 billion in 2050, which is one third larger than its current level (\$3.2 billion in 2021).
- If instead there is transformational growth into high productivity employment, then Timaru's economy could be worth \$9.1 billion by 2050, which is almost three times its current size.

Figure 4 – Timaru's future economic activity (GDP) under conservative through to ambitious scenarios





4.4. Assumptions for achieving future scenarios

Each scenario of future economic activity is driven by assumptions based on jobs and productivity growth. The rest of section 4.4 unpacks the practicalities of each scenario's assumptions.

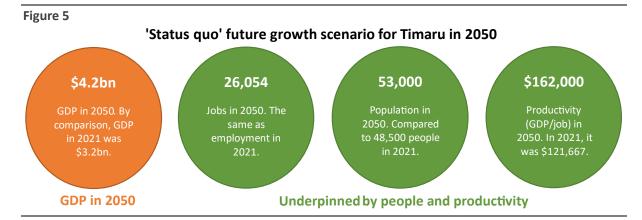
4.4.1. Assumptions for achieving the 'status quo' future scenario

The 'status quo' scenario has the lowest level of ambition for 2050. It simply assumes that:

- Employment in Timaru remains at its current level (26,054 in 2021)
- Productivity growth muddles along at its current trajectory (1.0%pa growth).

In practical terms, achieving the 'status quo' scenario's two assumptions would imply that by 2050:

- Timaru would need a population of 53,000 people, up from its current population of 48,500
- Productivity (GDP per job) would reach \$162,000, compared to \$121,667 at present.



It might seem counterintuitive that Timaru would have to expand its population just to maintain its status quo employment levels. But the reason is simple, Timaru's population is rapidly aging and 30% of residents are expected to be aged over 65 by 2050¹, compared to just over 20% aged 65+ at present.

Timaru would need to grow its population from 48,500 in 2021 to 53,000 by 2050 just to ensure there were sufficient people of working age to maintain Timaru's current level of employment and counteract increasing retirements.

The productivity growth assumption in the 'status quo' scenario is relatively unambitious. It only requires GDP per job in 2050 (\$162,000) to sit approximately one third higher than it does currently (\$121,667). Several places in New Zealand already have productivity at or approaching this level².

4.4.2. Assumptions for achieving the 'more' future growth scenario

The 'more' scenario is based around a slightly more ambitious growth scenario to 2050, where Timaru expands its underlying level of employment. It simply assumes that:

- Employment in Timaru grows at its current trajectory (1.2%pa growth)
- Productivity growth muddles along at its current trajectory (1.0%pa growth).

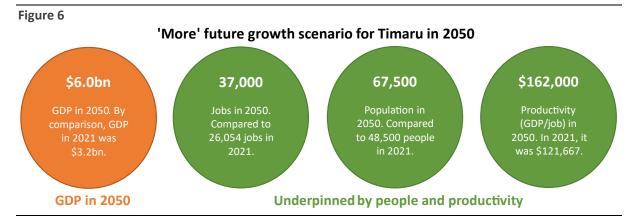
² For example, Infometrics Regional Economic Profile shows that productivity (GDP per job) in Waitomo, Waitaki, South Taranaki, Wellington, New Plymouth, and Buller already exceeded \$150,000 in 2021.



¹ Statistics NZ, subnational population projections (medium scenario), published 31/03/21.

In practical terms, achieving the 'more' scenario's assumptions would imply that by 2050:

- Employment in Timaru would sit 11,000 jobs higher than currently
- To fill these jobs, Timaru's population would need to rise from 48,500 people to 67,500 people
- Productivity (GDP per job) would reach \$162,000, compared to \$121,667 at present.



Timaru's aging population³ means that lifting the population from 48,500 to 67,500 would need to increasingly be driven by migration from around New Zealand and overseas rather than natural increase.

Timaru would need to attract a net 800 people each year to lift the population to 67,500 by 2050. This level of migration would be twice as high as Timaru's average migration gains in recent history⁴.

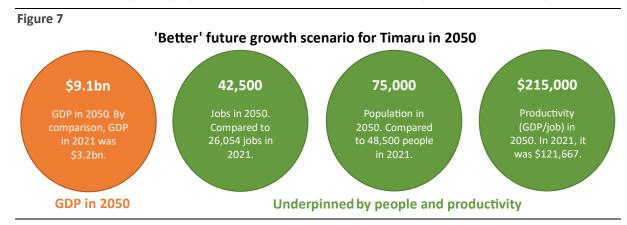
4.4.3. Assumptions for achieving the 'better' future growth scenario

The 'better' scenario is the most ambitious and transformational scenario. It assumes that up to 2050:

- Employment will grow by 0.5%pa above its current trajectory (1.7%pa growth instead of 1.2%pa)
- Productivity will grow at 1%pa above its current rate (2.0%pa growth instead of 1.0%pa).

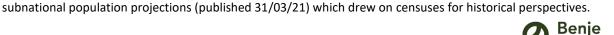
In practical terms, achieving the 'better' scenario's assumptions would imply that by 2050:

- Employment in Timaru would sit 16,500 jobs higher than it does currently
- To fill these jobs, Timaru's population would need to rise from 48,500 people to 75,000 people
- Productivity (GDP per job) would need to reach \$215,000, compared to \$121,667 at present.



³ A rising death rate, relative to births, is projected to reduce Timaru's population by an average of 175 people a year from 2023 to 2048. Source: Statistics NZ subnational population projections (published 31/03/21).

⁴ Between 2013 and 2018, net migration to Timaru averaged 400 people per annum. Source: Statistics NZ





The outcomes needed to achieve the 'better' future scenario are ambitious – both in terms of how many people Timaru would need to attract to fill jobs and how productive industries would need to be.

Timaru would need to attract average net migration gains of just over 1,000 people each year to reach a population of 75,000 by 2050. This level of migration is ambitious – even during the high growth years of 2013 to 2018 Timaru only attracted an average of 400 people a year.

The 'better' scenario's assumption that the long-term rate of productivity growth in Timaru increases from 1.0%pa to 2.0%pa might not sound too ambitious at first brush, but only one district in New Zealand has achieved sustained productivity growth of at least 2.0%pa over the past decade⁵.

Only fundamentally shifting the productivity dial into better ways of doing business would allow Timaru to achieve such a sustained high level of productivity growth over a 30-year period to 2050.

The aspirational productivity outcome in the 'better' scenario would require transformation towards at least one third of Timaru businesses doing things that were at least twice as productive as opportunities under the status quo.

Figure 8 Comparing productivity between the 'better' and 'status quo' scenarios \$162,000 - If Timaru's industries muddle along their current productivity trajectory 1%pa growth (1%pa growth) then productivity rises (status quo) from \$121,667 in 2021 to \$162,000 in 2050. \$121,667 (GDP/job) in Reaching 'better' by 2050 requires \$215,000 transformation to what Timaru does: 2%pa growth - 33% of industries with twice the Productivity (better) productivity potential of the status (GDP/job) in quo in 2050 (\$324,000) 2050 in 'better' - 67% of industries with status quo productivity in 2050 (\$162,000)

Achieving transformational change in Timaru's productivity would be a powerful thing, particularly given that attracting new workers to Timaru will be difficult against a context of heightened national and global competition for people. After all, productivity is about working smarter, not harder.

2050

2021

To put things in perspective, even in the extreme situation that Timaru can't attract enough new residents to lift employment, then a transformative shift in productivity alone would be enough to almost double the size of Timaru's economy (from \$3.2 billion of GDP in 2021 to \$5.6 billion of GDP in 2050).

⁵ Infometrics Regional Profile shows only Tararua (2.0%pa) had productivity (GDP/job) growth of at least 2.0%pa over the past decade. New Zealand's average productivity growth over the past decade was 0.7%pa.



4.5. Stepping towards ambitious industry transformation

The previous sub-section highlighted that under the most aspirational scenario Timaru's economy could expand three-fold over the thirty years to 2050. This aspiration relies on growing and transforming the economy to at least one third of jobs having twice the productivity opportunities to the status quo.

The precise composition of what these industry transitions will be is uncertain and beyond the scope of this report. Nevertheless, this sub-section makes general comments about the decision-making context.

Transformations that build on existing strengths are easier to conceptualise, but 'blue sky' opportunities in new industries are harder to map out and many are reliant on yet-to-be-developed technologies.

Enter new Matrix of economic development ambition markets and target new customer CUSTOMERS – who you play with needs TRANSFORMATIONAL (doing better things) Enter adjacent Becoming bolder and STEPPING OUT breaking into new markets, (doing more) industries and markets, serve particularly those at the Expanding into doing adjacent frontier of technological larger scale things with customers adoption your existing industries CORE and exploring other markets (status quo) Continuing with the Serve existing existing industry mix at the same scale markets and atterson customers Use existing Increase the scale and Enter new industries and industries breadth of products within develop new products and and products your existing industries services

Figure 9- Matrix of economic development ambition

What is known is that achieving ambitious industry transformation won't happen overnight. Initially many of Timaru's productivity wins will be found working with existing businesses in existing industries to streamline processes, explore adjacent products, and invest in proven technologies.

INDUSTRIES – how you win

This approach is consistent with the Productivity Commission's recent inquiry into New Zealand's 'frontier firms' (businesses in the top 10% of those with the highest productivity)⁶. The inquiry researched how the economic contribution of frontier firms can be maximised to lift productivity across the economy. In its findings, the Commission said that we need to identify our frontier firms, learn about the characteristics of these businesses, implement focused innovation policy to strengthen the ecosystems that support them, and encourage the diffusion of their knowledge into non-frontier firms.

The 2021 Timaru District Economic Development Strategy (EDS) highlighted that the sectors in which Timaru has a competitive advantage are related to:

⁶ Available here: https://www.productivity.govt.nz/assets/Documents/benchmarking-new-zealands-frontier-firms/2d6a4cd0ea/Benchmarking-New-Zealands-frontier-firms.pdf.



- Food and fibre (particularly dairy, meat, seafood, and food manufacturing)
- Logistics
- Professional, scientific and technical services.

These three sectors are a logical starting point for shifting Timaru's productivity dial. Furthermore, these sectors are also well-aligned to central government strategies and funding mechanisms. For example, all three are embedded directly and indirectly across the government's various Industry Transformation Plans⁷, while optimising logistics is the focus of the New Zealand freight and supply chain strategy⁸.

Through time, Timaru can progressively step out from this base and become more transformational in what it does, including breaking into new industries with at least twice the productivity potential to the status quo. Exactly what new industries will succeed is uncertain, but in exploring high productivity opportunities, Timaru must be cognisant of broader megatrends. These megatrends are long-term forces that can structurally change the industries in which Timaru might be competitive. Some megatrends to take note of when considering potential new high productivity opportunities include:

- An increased focus on inclusive growth. Higher GDP isn't the only goal, instead there must be a balance with the wellbeing of people, communities, and the environment. Investment in productivity can be a vehicle to inclusive growth, as high productivity, technologically driven industries can achieve prosperity and higher wages without unduly pressuring resources.
- COVID-19's legacy will endure long after the pandemic is over. Consumer demand patterns have evolved, and businesses may permanently adjust their practices, logistics, and supply chains to minimise future risks of disruptions. The changes create opportunities for localism and for regional locations with good transport connections to major metropolitan areas.
- The nature of work is changing. Younger workers have different expectations of work and are more likely to prioritise lifestyle with shorter working weeks and remote working. With good digital and transport connections there are opportunities for Timaru to capitalise on remote working trends and in other jobs that can deliver services 'weightlessly' to customers.
- Automation will have widespread effects, particularly in sectors with a lot of routine tasks.
 Automation brings productivity benefits, but new opportunities will likely focus on workers needing to develop different skills. There may be scope for Timaru to develop and pilot automation on local industries, for example agritech and drone-based agricultural solutions.
- Adapting to emissions and other environmental factors will have direct and indirect effects.
 Government regulations will directly create costs and constraints, particularly within agriculture for those with intensive pastoral farming models. Changing consumer preferences will also create indirect effects, which will likely favour more sustainably managed and lower impact business models. These changes will bring opportunities, for example to research and test how Timaru's food and fibre sector can pilot world-leading productive and sustainable transitions.

The above list should only be taken as a starting point when considering potential 'blue sky' industry opportunities that could help tranformationally lift Timaru's productivity. Megatrends by their very nature are uncertain – it is important to regularly consider other emerging forces. As stated in the Timaru EDS: "Timaru District, its people and businesses, need to embrace and respond to these changes, realising new opportunities and responding to disruptions".

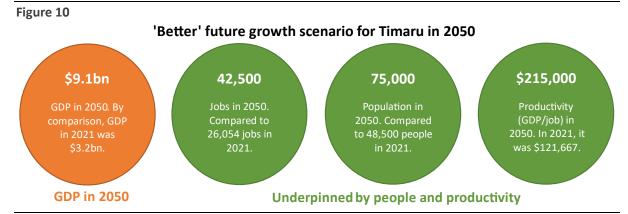
⁸ The New Zealand freight and supply chain strategy takes a 30+ year view and will inform government and private sector investment. Productivity is key to the strategy. More here: https://www.transport.govt.nz/area-of-interest/freight-and-logistics/new-zealand-freight-and-supply-chain-strategy/



⁷ Industry Transformation Plans (ITPs) are a mechanism for implementing the Government's industry policy. ITPs have actions focused on long-term transformation. More here: https://www.mbie.govt.nz/business-and-employment/economic-development/industry-policy/industry-transformation-plans/

5. Which enabling factors does ambition rely on?

Regardless of which industries help Timaru achieve an aspirational economic future, there will be many factors which are necessary enablers. Productivity, employment, and population growth are key drivers of economic prosperity (see Figure 10), but these can't happen in isolation and in turn rely on underlying foundations related to skills, natural resources, housing, infrastructure, and social and cultural capital.



Enabling factors needed to support achieving the 'better' future growth scenario for 2050 include:

- Sufficient business land and the right infrastructure. For businesses to do better things, they will need suitable premises. Even at the lower end of land needed per worker, 16,500 additional jobs would demand a minimum of 30 extra hectares of adequately serviced business land by 20509.
- Access to capital. Transformational changes in productivity are inherently capital intensive.

 Accessing investment capital for small to medium businesses is especially difficult in the regions.
- **Digital and transport connections**. Digital and transport connectivity are crucial for businesses' productivity. Remaining connected to friends and family is also important for new residents.
- **People with the right skills**. The 16,500 new jobs would be in much higher productivity roles, with different skills demands to the status quo. Ongoing training to build capability of existing workers to use new technologies will be as important as attracting people with the right skills.
- **Housing**. Population growth of 26,500 people could equate to 9,000 more households by 2050. This number of new households is equivalent to 300 extra houses per year for the next 30 years.
- **Schools.** Within the population expansion of 26,500 people, there would be around 6,000 children of early childhood and school age. Depending on average classroom sizes this could mean an additional 200 to 300 classrooms would be needed in Timaru District by 2050.
- Health. An increasing population will place higher demand on health services. In order to
 maintain similar health service levels¹⁰, Timaru would need at least 1,500 more health and social
 assistance workers by 2050¹¹ to account for population growth from 48,500 to 75,000 people.
- Social and recreational infrastructure. Community infrastructure and services play an important role in supporting wellbeing, as well as helping to integrate and retain new residents. Investment should scale as populations increase. The 2019/20 Timaru Resident Opinion Survey showed 87% of residents visited a park or reserve in the past year, while 91% used a community facility.

¹¹ This estimate is conservative as there would also be additional health demands from an aging population.



⁹ A BERL study showed businesses require 17 to 100 sqm per employee depending on if they are service-based or heavy industry (see page 14: https://www.waikatoregion.govt.nz/assets/WRC/Services/regional-services/BERL-Report-UNISA-Industrial-Land-Demand-Study.pdf).

¹⁰ There were 2,837 employed in health and social assistance in Timaru in 2021 against a population of 48,500.

6. Concluding remarks

This report has highlighted the power of being ambitious and transformational.

If Timaru can do no better than maintain its current level of employment and muddle along its status quo productivity trajectory then it will only be one third larger by 2050 than it is today.

However, if Timaru can be aspirational in terms of how many jobs it creates, people it attracts, and how productive these jobs are then Timaru's economy could triple in size over the same period. Such a goal would require a transformational shift into at least one third of Timaru's businesses doing things that were at least twice as productive as opportunities under the status quo.

Getting there won't be easy. Transformations that build on existing strengths are easier to conceptualise, but 'blue sky' opportunities in new industries are harder to map out and many are reliant on yet-to-bedeveloped technologies.

Furthermore, regardless of which industries help Timaru achieve an aspirational economic future, there will be many factors which are necessary enablers. Productivity, employment, and population growth are key drivers of economic prosperity, but these can't happen in isolation and in turn rely on investments in underlying foundations related to skills, natural resources, housing, infrastructure, and social and cultural capital.

