

The acting Chief Executive Timaru District Council stephen.doran@timdc.govt.nz

10 November 2025

Dear Stephen

Report for period 1 July 2025 to 30 September 2025

Please find attached the TDHL report for the period 1 July 2025 to 30 September 2025. This report is prepared in accordance with 2025/26 Statement of Intent and includes relevant financial statements and activity updates.

The statements reflect the forecast and typical slow start to a TDHL financial year, due to the timing of rental receipts and PrimePort dividend not being received until the second quarter. Despite this, TDHL has produced a strong operating profit and is tracking ahead of year-to-date budget.

As always, we look forward to the opportunity to discuss this report with Council and welcome any questions.

Regards

Frazer Munro

for Man

General Manager

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First Quarter Report

Report for the period 1 July 2025 to 30 September 2025

Activity and Performance Targets

The specific 2025/26 Activity and Performance Targets for TDHL are set annually in the Statement of Intent and are designed to support the higher-level Strategic Priorities and Outcomes. An assessment of TDHL's achievement against the activity targets is set out below:

Intergenerational **Investments**

Annually undertake at least one workshop with each associate on Board skills matrix, succession planning, strategic outlook and financial performance.



On track. Workshops planned for Oct 2025 and Feb 2026

Property Portfolio

Achieve a three-year rolling average return on investment of 7% or greater for Port property held for investment purposes.



To be calculated at the end of the 2025/26 financial year.

New Investments and Diversification

Identify and assess at least 3 new investment opportunites



+

On track. Board actively reviewing investment opportunities.

Shareholder Return

- Pay a dividend to TDC of \$1.4m.
- Hold at least one workshop with Council per annum.
- Achieve statutory compliance



Workshops planned for Nov 2025 **&** June 2026. 2025 compliance achieved. Total YTD cash to TDC = \$344

Relationships Partnerships

That the TDHL Chair and/or GM present the quarterly reports to Council.



On track. Chair and GM presented reports at 9 September Council meeting. Next report to be presented 9 December.



Timaru District Council

- TDHL completed the annual audit process, receiving an unmodified audit opinion and submitted our Annual Report within statutory
- The Chair and General Manager presented the year end unaudited financial report to the September Council meeting.
- The focus for the next quarter will be engaging with the new Council.



Alpine Energy

- The Board attended the Alpine Energy AGM in early July, with a productive Board to Board meeting held prior to this.
- New Chair, Tony King commenced his role in August.
- Shareholding officers continue to work together to align expectations and provide a collective shareholder view.
- The focus for the next quarter will be developing a joint Letter of Expectation.



PrimePort Timaru

- PrimePort released their audited 2024/25 results showing a strong year with revenue and profit ahead of budget and previous years result.
- The Chair and GM met with the PrimePort Board in September with full Board to Board meeting planned for November.

Property Portfolio



- The port property portfolio is busy with regular rent reviews, lease renewals and new leases.
- Works are nearing completion on the sealing upgrade on the 10,000m2 yard at 59 Hayes Street, a major project adding financial and tenant resilience.
- Works on restoring the facade of the Union Bank building and preparing the ground floor for the Venture Timaru tenancy are progressing well in readiness for early Nov move.



Financial Performance Targets

An assessment of TDHL's achievement against the performance targets is set out to the right.

Measure 2024/25 SOI Target

EBITA \$2,556,558

Net Profit to S/H funds 3.6%

Dividends \$1.4m

Shareholder funds to total assets Greater than 60%

Forecast

\$2,657,603

3.5%

To be determined in June 2026

⊘ 85%

Profit and Loss - For the 3 months ended 30 September 2025

- The year to date operating profit of \$209k is positive to budget of \$139k, as is the Earnings before Tax of -83k versus budget of -141k. The negative actuals and forecasts is a reflection of the large quarterly and 6-monthly rent payments that are not received until 1 October onwards.
- · Also expected in the second quarter is the PrimePort dividend of \$800k. There is no forecast Alpine dividend.

PROFIT & LOSS 202	24/2025 (YTD)	2025/2026 (YTD)	Budget 2025/2026(YTD)	Budget 2025/2026 (Full FY)	Forecast 2025/2026 (Full FY)
Revenue	\$807,518	\$784,656	\$838,258	\$3,948,295	\$3,958,647
Cost of Sales	\$275,675	\$304,721	\$348,667	\$1,168,340	\$1,106,185
Gross Profit	\$531,843	\$479,935	\$489,591	\$2,779,955	\$2,852,462
Expenses	\$267,042	\$270,680	\$349,694	\$2,131,521	\$2,080,483
Operating Profit	\$264,801	\$209,255	\$139,897	\$648,434	\$771,979
Other Income	\$0	-\$14,375	\$0	\$1,900,000	\$1,885,625
Earnings Before Interest & Tax	\$264,801	\$194,880	\$139,897	\$2,548,434	\$2,657,603
Interest Income	\$9,615	\$3,269	\$4,819	\$28,914	\$27,364
Interest Expenses	\$503,231	\$282,068	\$285,954	\$1,084,563	\$1,104,671
Earnings Before Tax	-\$228,815	-\$83,920	-\$141,238	\$1,492,785	\$1,580,296
Tax Expenses	\$0	\$0	\$0	\$199,881	\$199,881
Earnings After Tax	-\$228,815	-\$83,920	-\$141,238	\$1,292,904	\$1,380,415
Incorporation of Associate surplus / revaluation	n \$0	\$0	\$0	\$9,495,549	\$9,495,549
Net Income	-\$228,815	-\$83,920	-\$141,238	\$10,788,453	\$10,875,964
Retained Income	-\$228,815	-\$83,920	-\$141,238	\$10,788,453	\$10,875,964

Movements in Equity	2025/2026 (YTD)	
Equity - Opening Balance	\$186,655,652	
Current Year Earnings	-\$83,920	
Equity Dividends Paid	\$0	
Total Equity	\$186,571,732	



Balance Sheet - As at 30 September 2025

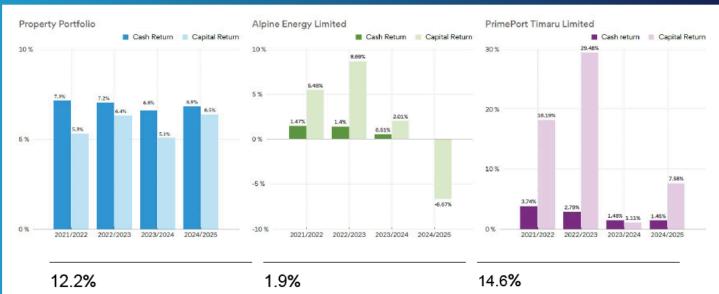
BALANCE SHEET	2024/2025 (YTD)	2025/2026 (YTD)
ASSETS		
Cash & Equivalents	\$525,154	\$2,037,627
Accounts Receivable	\$29,332	\$35,644
Other Current Assets	\$478,886	\$1,193,858
Total Current Assets	\$1,033,373	\$3,267,129
Fixed Assets	\$32,043	\$1,198,824
Investments or Other Non-Current Assets	\$214,443,122	\$217,105,669
Total Non-Current Assets	\$214,475,165	\$218,304,493
Total Assets	\$215,508,538	\$221,571,622
LIABILITIES		
Accounts Payable	\$710,463	\$1,399,338
Tax Liability	\$621,450	\$326,711
Other Current Liabilities	-\$176	\$11,528,104
Total Current Liabilities	\$1,331,737	\$13,254,152
Long Term Debt	\$28,880,613	\$21,745,738
Total Non-Current Liabilities	\$28,880,613	\$21,745,738
Total Liabilities	\$30,212,350	\$34,999,890
EQUITY		
Retained Earnings	\$136,515,817	\$138,846,467
Current Earnings	-\$228,815	-\$83,920
Other Equity	\$49,009,186	\$47,809,186
Total Equity	\$185,296,188	\$186,571,732
Total Liabilities & Equity	\$215,508,538	\$221,571,622

Statement of Cash Flows - For the 3 months ended 30 September 2025

	2024/2025 (YTD)	2025/2026 (YTD)
OPERATING ACTIVITIES		
Rentals	\$997,574	\$999,915
Interest received	\$9,615	\$3,269
	\$1,007,189	\$1,003,184
Payments to suppliers and employees	(\$654,625)	(\$742,287)
Interest Payments & Line of Credit	(\$529,118)	(\$204,617)
	(\$1,183,743)	(\$946,904)
Cash Flow from Operating Activities	(\$176,554)	\$56,280
INVESTING ACTIVITIES		
Payment for property, plant and equipment	\$0	(\$15,171)
Showgrounds Sale	\$50,000	\$0
Capital Works	(\$334,525)	(\$352,570)
Cash Flow from Investing Activities	(\$284,525)	(\$367,741)
FINANCING ACTIVITIES		
Change in Long Term Debt	\$0	\$2,200,000
Cash Flow from Financing Activities	\$0	\$2,200,000
Change in Cash & Equivalents	(\$461,079)	\$1,888,539
Cash & Equivalents, Opening Balance	\$986,233	\$149,088
Cash & Equivalents, Closing Balance	\$525,154	\$2,037,627



Segmented Portfolio Return 2021/22 to 2024/25



The Property Portfolio returns include property available to lease on commercial terms. Legacy properties (e.g., 1 Unwin Street) and Capital Projects (e.g., Martin Street) are excluded from the calculation.



- The graphs above show the last 3 years return from each of TDHL's investment sectors. The top graph shows percentage return and the lower graph shows absolute/dollar return.
- These show the strong cash and capital returns generated from the property portfolio and the predominance of the capital return that is generated by the associates (with the exception of this year for AEL). It is important to note that Alpine and PrimePort are subject to 3 to 5 yearly asset revaluation cycles that result in a lumpy capital return profile. TDHL is required to revalue its property portfolio annually.

