

# 2025/26 Nine-Month Report

Report for the period 1 July 2025 to 31 March 2026

## Activity and Performance Targets

The specific 2025/26 Activity and Performance Targets for TDHL are set annually in the Statement of Intent and are designed to support the higher-level Strategic Priorities and Outcomes. An assessment of TDHL’s achievement against the activity targets is set out below:

### Intergenerational Investments

Annually undertake at least one workshop with each associate on Board skills matrix, succession planning, strategic outlook and financial performance.

**Achieved and ongoing.**

AEL workshops in Oct & Nov.  
PPT in Feb.

### Property Portfolio

Achieve a three-year rolling average return on investment of 7% or greater for port property held for investment purposes.



To be calculated at the end of the 2025/26 financial year.

### New Investments and Diversification

Identify and assess at least 3 new investment opportunities.

**On track.**

Board actively reviewing new opportunities.

### Shareholder Return

- Pay a dividend to TDC of \$1.4m.
- Hold at least 1 workshop with Council per annum.
- Achieve statutory compliance.

**YTD cash to TDC=\$1.1m**

Dividend to be paid 6/26.  
Workshop held 5/11/25 and planned for 21/4/26.

### Relationships + Partnerships

**That the TDHL Chair and/or GM present the quarterly reports to Council.**

**On track.**

Chair and GM presented reports at 9/9/25, 9/12/25, 31/03/26 Council meetings.  
Next report to be presented at 26 May Council meeting.  
Although just outside the quarter, in early April the TDHL Board was invited to a hui with the Board of Te Runanga o Arowhenua Limited

### Timaru District Council



- Regular engagement with Councillors and Council officers on a range of matters continues.
- The Chair and GM also presented the 6-monthly Report and draft Statement of Intent at the 31 March 2026 Council meeting, followed by wider engagement with the majority of the TDHL Board.

### Alpine Energy



- Following the joint Letter of Expectations issued in Feb, we received the draft Statement of Corporate Intent (SCI) in early March.
- Along with other shareholders, we discussed the draft SCI with the Alpine Chair and are forming collective feedback.
- In late March, the TDHL Board and GM joined other shareholders at a Shareholders Induction day for a deep dive into the sector and business.

### PrimePort Timaru



- The PrimePort Chair gave a performance and activity update to the February TDHL Board meeting, supporting ongoing shareholder oversight.
- The Chair and GM joined the Mayor, PrimePort Chair and executive, and other guests for a tour of the Scenic Eclipse II cruise ship.

### Property Portfolio



- With several major projects being completed in the first 6 months, attention has turned to programmed upgrades and earthquake strengthening works.
- TDHL staff continue to work closely with PrimePort on new development opportunities where interests align.

## Financial Performance Targets

An assessment of TDHL's achievement against the performance targets is set out to the right.

| Measure                                  | 2025/26 SOI Target | Forecast                             |
|------------------------------------------|--------------------|--------------------------------------|
| <b>EBITA</b>                             | \$2,556,558        | ✓ \$2,734,038                        |
| <b>Net Profit to S/H funds</b>           | 3.6%               | ✓ 4.04%                              |
| <b>Dividends</b>                         | \$1.4m             | <i>To be determined in June 2026</i> |
| <b>Shareholder funds to total assets</b> | Greater than 60%   | ✓ 84%                                |

## Profit and Loss - For the 9 months ended 31 March 2026

- The year to date operating profit of \$1.1m is positive to budget of \$1m. The year end result is likely to converge towards budget as the bulk of the maintenance expenses are realised in the later part of the year.
- As the Showgrounds is yet to settle, Earnings after Tax is behind budget.

| PROFIT & LOSS                              | 2025/2026 (YTD)    | Budget 2025/2026(YTD) | Forecast 2025/2026 (Full FY) | Budget 2025/2026 (Full FY) |
|--------------------------------------------|--------------------|-----------------------|------------------------------|----------------------------|
| Revenue                                    | \$2,723,518        | \$2,845,237           | \$3,829,531                  | \$3,948,295                |
| Cost of Sales                              | \$823,441          | \$872,817             | \$1,100,754                  | \$1,168,340                |
| <b>Gross Profit</b>                        | <b>\$1,900,078</b> | <b>\$1,972,420</b>    | <b>\$2,728,776</b>           | <b>\$2,779,955</b>         |
| Expenses                                   | \$766,863          | \$972,989             | \$1,146,214                  | \$1,332,997                |
| <b>Operating Profit</b>                    | <b>\$1,133,215</b> | <b>\$999,431</b>      | <b>\$1,582,562</b>           | <b>\$1,446,958</b>         |
| Other Income                               | \$800,000          | \$750,000             | \$800,000                    | \$750,000                  |
| Showgrounds - Cash Recognition             | \$0                | \$351,476             | \$351,476                    | \$351,476                  |
| <b>Earnings Before Interest &amp; Tax</b>  | <b>\$1,933,215</b> | <b>\$2,100,907</b>    | <b>\$2,734,038</b>           | <b>\$2,548,434</b>         |
| Interest Income                            | \$52,197           | \$19,276              | \$61,835                     | \$28,914                   |
| Interest Expenses                          | \$892,788          | \$824,316             | \$1,227,763                  | \$1,084,563                |
| <b>Earnings Before Tax</b>                 | <b>\$1,092,623</b> | <b>\$1,295,867</b>    | <b>\$1,568,110</b>           | <b>\$1,492,785</b>         |
| Tax Expenses                               | \$0                | \$0                   | \$178,945                    | \$199,881                  |
| <b>Earnings After Tax</b>                  | <b>\$1,092,623</b> | <b>\$1,295,867</b>    | <b>\$1,389,165</b>           | <b>\$1,292,904</b>         |
| Associate Surplus and Property Revaluation | \$0                | \$351,475             | \$10,608,488                 | \$9,495,549                |
| <b>Net Income</b>                          | <b>\$1,092,623</b> | <b>\$944,392</b>      | <b>\$11,997,653</b>          | <b>\$10,788,453</b>        |
| Dividends                                  | \$0                | \$0                   | \$0                          | \$0                        |
| <b>Retained Income</b>                     | <b>\$1,092,623</b> | <b>\$944,392</b>      | <b>\$11,997,653</b>          | <b>\$10,788,453</b>        |

## Movements in Equity - For the 9 months ended 31 March 2026

| Movements in Equity      | 2025/2026 (YTD)      |
|--------------------------|----------------------|
| Equity - Opening Balance | \$186,655,169        |
| Current Year Earnings    | \$1,092,623          |
| Equity Dividends Paid    | \$0                  |
| <b>Total Equity</b>      | <b>\$187,747,793</b> |

## Balance Sheet - As at 31 March 2026

| BALANCE SHEET                           | 2025/2026 (YTD)      | 2024/2025 (YTD)      |
|-----------------------------------------|----------------------|----------------------|
| <b>ASSETS</b>                           |                      |                      |
| Cash & Equivalents                      | \$352,233            | \$962,009            |
| Accounts Receivable                     | \$165,260            | \$60,657             |
| Other Current Assets                    | \$1,572,627          | \$1,278,886          |
| <b>Total Current Assets</b>             | <b>\$2,090,120</b>   | <b>\$2,301,552</b>   |
| Fixed Assets                            | \$1,213,445          | \$20,655             |
| Investments or Other Non-Current Assets | \$221,360,638        | \$214,303,973        |
| <b>Total Non-Current Assets</b>         | <b>\$222,574,083</b> | <b>\$214,324,628</b> |
| <b>Total Assets</b>                     | <b>\$224,664,203</b> | <b>\$216,626,180</b> |
| <b>LIABILITIES</b>                      |                      |                      |
| Accounts Payable                        | \$156,275            | \$303,806            |
| Tax Liability                           | \$326,711            | \$618,378            |
| Other Current Liabilities               | \$14,687,687         | \$8,100,284          |
| <b>Total Current Liabilities</b>        | <b>\$15,170,673</b>  | <b>\$9,022,467</b>   |
| Long Term Debt                          | \$21,745,738         | \$21,680,613         |
| <b>Total Non-Current Liabilities</b>    | <b>\$21,745,738</b>  | <b>\$21,680,613</b>  |
| <b>Total Liabilities</b>                | <b>\$36,916,411</b>  | <b>\$30,703,081</b>  |
| <b>EQUITY</b>                           |                      |                      |
| Retained Earnings                       | \$138,845,984        | \$136,515,334        |
| Current Earnings                        | \$1,092,623          | \$398,580            |
| Other Equity                            | \$47,809,186         | \$49,009,186         |
| <b>Total Equity</b>                     | <b>\$187,747,793</b> | <b>\$185,923,100</b> |
| <b>Total Liabilities &amp; Equity</b>   | <b>\$224,664,203</b> | <b>\$216,626,180</b> |

## Statement of Cash Flows – For the 9 months ended 31 March 2026

|                                            | 2025/2026 (YTD)      | 2024/2025 (YTD)      |
|--------------------------------------------|----------------------|----------------------|
| <b>OPERATING ACTIVITIES</b>                |                      |                      |
| Rentals                                    | \$3,099,435          | \$3,002,494          |
| Interest received                          | \$15,059             | \$24,209             |
| Dividends Received                         | \$800,000            | \$750,000            |
|                                            | <b>\$3,914,494</b>   | <b>\$3,776,703</b>   |
| Payments to suppliers and employees        | (\$2,348,376)        | (\$2,134,824)        |
| Interest Payments & Line of Credit         | (\$542,199)          | (\$1,251,777)        |
|                                            | <b>(\$2,890,574)</b> | <b>(\$3,386,601)</b> |
| <b>Cash Flow from Operating Activities</b> | <b>\$1,023,920</b>   | <b>\$390,102</b>     |
| <b>INVESTING ACTIVITIES</b>                |                      |                      |
| Payment for property, plant and equipment  | (\$29,792)           | \$0                  |
| Historic Properties Sale                   | \$0                  | \$709,005            |
| Showgrounds Sale                           | \$0                  | \$100,000            |
| Capital Works                              | (\$2,278,121)        | (\$1,223,331)        |
| Investment portfolio                       | (\$3,000,000)        | \$0                  |
| <b>Cash Flow from Investing Activities</b> | <b>(\$5,307,913)</b> | <b>(\$414,326)</b>   |
| <b>FINANCING ACTIVITIES</b>                |                      |                      |
| Change in Long Term Debt                   | \$5,050,000          | \$800,000            |
| Term deposit                               | (\$562,862)          | (\$800,000)          |
| <b>Cash Flow from Financing Activities</b> | <b>\$4,487,138</b>   | <b>\$0</b>           |
| <b>Change in Cash &amp; Equivalents</b>    | <b>\$203,145</b>     | <b>(\$24,224)</b>    |
| Cash & Equivalents, Opening Balance        | \$149,088            | \$986,233            |
| Cash & Equivalents, Closing Balance        | \$352,233            | \$962,009            |

## Segmented Portfolio Return 2021/22 to 2024/25



- The graphs above show the last 4 years return from each of TDHL's investment sectors. The top graph shows absolute/dollar return and the lower graph shows percentage return.
- These show the strong cash and capital returns generated from the property portfolio and the predominance of the capital return that is generated by the associates (with the exception of AEL last year). It is important to note that Alpine and PrimePort are subject to 3 to 5 yearly asset revaluation cycles that result in a lumpy capital return profile. TDHL is required to revalue its property portfolio annually.