

Quarterly Report to Timaru District Council
to 30 June 2025

OUR VISION:

*To enable a vibrant and thriving community by cultivating
the economic potential of our district.*

WHAT WE DO:



YTD PERFORMANCE DASHBOARD:

SOI 3 Yr Operational Objectives	SOI Prioritised 2024/25 Activities	COMMENTARY (high level)	NEXT STEPS
Support EXISTING BUSINESS to innovate and grow.	<p>Engage business and assist with future plans, challenges, barriers, productivity improvements, decarbonisation, access to enablers (power/water/workforce etc..)</p> <p>Key stakeholder participation in the development of a South Canterbury Energy Strategy.</p>	<ul style="list-style-type: none"> Engaging with 20+ existing businesses monthly assisting where needed with introductions, identification & assistance with barrier removal and support with expansion plans. VT on Canterbury Mayoral Forum steering group which released the Canterbury Energy Stocktake identifying and recommending areas of priority related to resources, demand, assets, and networks. From here the Energy Strategy will be developed. 	<ul style="list-style-type: none"> Ongoing reporting on value added by VT in engagements including elevation of strategic risks to existing business identified and action taken/elevated. VT to ensure local challenges and opportunities are suitably prioritised in the Canterbury Energy Strategy e.g. network resilience, increased power capacity, alternative generation – solar/wind and data centre opportunities.
Attract & assist NEW BUSINESS to the District. PRIORITY	<p>Establish a Business & Investment attraction "hunter/gatherer" role</p> <p>Develop enhanced Business Attraction resources for the district.</p> <p>Assist TDHL to secure 100% tenancy for 13ha Washdyke Industrial Park.</p>	<ul style="list-style-type: none"> "Make Timaru your Business" Campaign (MTYB) well underway and being well received. Recurring social and print media articles and adverts undertaken. Referral sources – EDNZ, CRI's, Industry Associations, NZTE, InvestNZ, R/Estate Agents etc... all being actively fostered. Local business engaged as advocates – MTYB resources shared with >130 & growing. No medium to large new business secured in 2024/25 year – assisted the establishment of 5 small/medium businesses Working closely with TDHL to promote industrial park now near completion + port adjacent land – 2 x well progressed opp's. 	<p>Refer following report for more detail</p> <ul style="list-style-type: none"> Engaging with and reporting on a minimum of 10 new to district business opportunities or referral sources per month. In active discussions with 28 new to district business opportunities with 15 of these at advanced stages. Advocating strongly for the need to develop connectivity solutions for waste water and energy options to secure well advanced opportunities currently in negotiation.
Assist business to attract, develop & maintain a skilled WORKFORCE	<p>Renew workforce attraction resources for industry and recruitment agencies.</p> <p>Amplify activity to "Expose Educate & Excite" our future workforce on local career pathways. (MyNextMove student transition initiative)</p> <p>Workforce Training – facilitate improved alignment of local training delivery that meets the needs of local industry</p>	<ul style="list-style-type: none"> MyNextMove contract (held for 8 yrs) discontinued by funder MSD from 30 June. Post cancellation of vocational education restructure (Polytechs) – Dept Mayor Shannon & VT reengaged with Ara to progress fit for future structure of Timaru Campus -possibility of an "Educational Hub" involving many providers. 	<ul style="list-style-type: none"> Actively investigating all possible funding sources to continue MnM service. Include local industry, secondary schools, and various skills providers in "Educational Hub" discussions with Ara. Develop and implement a pathway to retaining and enhancing Ara's Timaru Campus to support existing business
PROMOTE the district as a "destination of choice"	<p>Own and implement a Caroline Bay Plan for the future that maximises visitor experience and community engagement.</p> <p>Further develop existing event offering and attract new in/out of season events.</p> <p>Develop a Cruise Strategy in partnership with Primeport, tourist operators and community to grow Cruise Sector by providing the best possible experience for all cruise visitors.</p>	<ul style="list-style-type: none"> VT advised the responsibility for Caroline Bay Plan to remain with Council. Business Events resources updated and Business Event attraction plan in progress. Cruise Strategy in partnership with Primeport and Tourist Operators completed for implementation for 2025/26 season. 	<ul style="list-style-type: none"> TDC reigniting and engaging with VT on the role we will play going forward with Caroline Bay Masterplan. Cruise Strategy to be completed by June 2025 implemented Q1 2025/26. Intl visitor attraction campaign aligned to Govt Intl campaign launched May.
Facilitate new to district INVESTMENT in Infrastructure& Community assets	<p>Assist with identifying and processing key infrastructural opportunities of benefit to the district – (airport/port/ transport & logistics)</p> <p>Facilitate new residential development investment that provides typography diversity - property owner, developer, investor introductions.</p> <p>Coordinate and foster Central Government relationships to attract new investment to support local initiatives and prioritised projects.</p>	<ul style="list-style-type: none"> Assisted Kanoa engagement, application support and endorsement of successful Opuha Water Regional Infrastructure Fund (RIF) Application – obtained \$20.8m. Supported and endorsed TDC's applications - RIF (runway extension) and Coastal Shipping Resilience Fund (Sthn Port Access – awaiting outcomes. Representing Timaru District on Cnty Regional Deals steering group 	<ul style="list-style-type: none"> Actively progressing engagement with: <ul style="list-style-type: none"> local residential developers (including new to district) to progress diversity in housing (primarily inner/near city living) across our district. Existing landowners for much needed hotel development Opportunity to enhance port and wider transport offerings with right hand rail turn at Rolleston

ATTRACTING NEW BUSINESS

Via the “Make Timaru your Business Campaign” (MYTB), VT continues to amplify all efforts to promote the district to attract new business. This ongoing campaign is multi-faceted across social and print media awareness advertising, utilising an ever expanding group of local businesses as district ambassadors and advocates, fostering existing referral networks and direct targeting of specific industries.

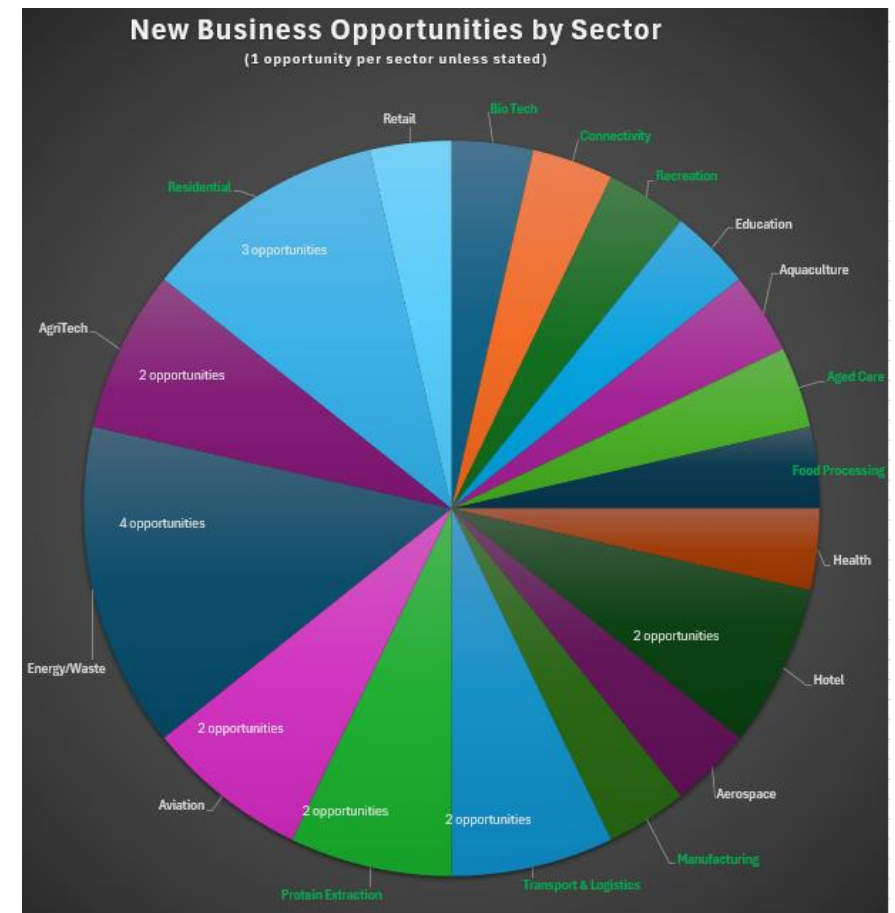
The development of TDHL’s Washdyke Industrial Park coupled with other adjacent land sees us now have in excess of 50ha of at, or very near, suitably zoned “project ready” land for which we are targeting a variety of businesses. Given its close proximity to our waste water treatment plant this area lends itself to “wet” industry such as future foods, protein extraction and food processing. The closeness to Pioneer Energy’s Steam Centre is also an attracting factor. This said we need to collectively ensure we pro-actively and promptly address connection solutions that are cost competitive and attractive to these targeted opportunities in order to secure their business ahead of other areas such as Selwyn and Ashburton Districts. This matter highlighted in recent industry group discussions with TDC over proposed hike in wastewater charges following Smithfield closure. Important as much to attract new like business but also in relation to retaining existing wet industry as a key factor in them progressing any expansion plans.

We have yet to secure a medium or large business as a result of the MTYB campaign but as detailed currently have a number of exciting new leads (some well advance) and the most in terms of numbers for more than 2 years.

Current New Business Opportunities in various stage of negotiation – sector breakdown:

We intend to provide more detail in our PX 2024/25 Year in Review Workshop with Mayor and Councillors which has recently been rescheduled to 18 November.

- The variety of current new business opportunities aligns to the inherent strength of our district which is the existing diversity of our industry sectors and the capability of supporting services across trades and professionals.
- We have obvious strengths and capability in our “sweet spot” sectors such as food processing (wet and dry), manufacturing, transport, and logistics, however that hasn’t precluded us exploring opportunities in other aligned or new sectors – aerospace, aquaculture and biotech.
- As such there is a prominence of a “future focus” within existing opportunities being progressed notably biotech, protein extraction, connectivity, aquaculture, waste & energy, and the technology associated with one of the aviation opportunities.
- There is an identified opportunity for our district to lead the way with how we are processing our waste/by-products especially from our Food processing sector. The close proximity and well established trusted level of collaboration is the ideal foundation off which a variety of opportunities have been identified: anaerobic digestion, biofuels, biogas, vermicast, black soldier fly etc..
- We are also collaborating nationally on opportunities associated with diversification in energy generation and associated economic benefits for our central South Island location as regards electrification, sub sea cabling US to Aus/NZ, data centres etc...



Current more advanced new business opportunities

- **Protein Extraction** – NZTE/InvestNZ introduced entity via **MTYB** looking to expand their operation visited early July. Very much scoping possible locations but early stages in terms of supply/demand identification and capital raise. Impressed with South Canterbury both from a feedstock and potential client perspective. Direct B2B connections made and samples being provided both ways. – Slow burn. Another NZ based entity looking to establish a scaled up commercial operation. Previously engaged with and whilst delayed for 12-18 months discussion now reignited. Well advanced and working closely with TDHL to develop a Washdyke based solution including services connections and potential investment partners. Estimated FTE for both total approx. 120+
- **Energy** – a further intro ex NZTE/InvestNZ via **MTYB**, Government aligned entity who have completed an assessment of future state energy opportunities for Central South Island aligned to solar, subsea cables, data and energy centres. Meeting late August in Wellington.
- **Aerospace** – **MTYB** ignited a targeted relationship on this sector with our CHCHNZ colleagues resulting in VT CE being appointed to the Canterbury Aerospace Leadership Group who will oversee the implementation of the [Canterbury Aerospace Strategy](#). Initial mapping of Central South Island assets and businesses who are already, or could potentially be, suppliers to the Aerospace sectors well underway. Sth Canty Aerospace workshop proposed for Q1 2025/26 to progress.
- **Hotel** – in desperate need of an 80-120 room hotel for many years for our District and having engaged with a number of local landowners, we are working with an industry connector to elevate identification of sites and operators to progress this as an absolute priority. In the current environment “Greenfield” developments are very difficult but not impossible and whilst exploring these opportunities our focus is on all potential brownfield/retrofit opportunities. VT now working closely with willing parties ignited via **MYTB**.
- **Residential & Aged Care** – transformational new opportunity within the District. Introduction made of local potential enabling investors. Assisting with assessment of demographic and needs analysis to help inform scope and staging.
- **Aquaculture** – connection made, via facilitated introductions to fellow EDA colleagues, with an existing very prominent North Island aquaculture operation looking to replicate that operation in 1-2 locations in NZ having secured international growth investment.
- **Transport & Logistics** – assisting the positioning with Kiwirail of a right hand turn at Rolleston to progress a two port strategy for Canterbury to alleviate and efficienise central south island freight now and into the future – transport being a key economic enabling foundation.

Business Attraction Metrics across March-June 2025

- Estimated 38,000 reach across scheduled print media insertions – Food Tech, Engineering NZ, FTD Supply, Business South, Courier...
- 9,609 views and impressions across scheduled social media posts – topics covered include Productivity, Powered by Pioneers, Launchpad for Bold Growth, Strength of Diverse Industry Sectors, Platform for Success, Green Future Strategies.
- 61 engagements across 33 new business opportunities
- 17 referral engagements across regional and national networks
- 128 (and growing) local businesses engaged as Make Timaru your Business advocates and referrers

Supported by our Timaru by the Numbers infographic and a dedicated MTYB website – www.maketimaruyourbusiness.nz, these resources are designed to gain attention/interest which are then followed up on by the VT team. Opportunities will be progressed with a “team Timaru” approach involving as appropriate TDHL, TDC, Alpine Energy, Arowhenua, Primeport, local supporting services and various entities – all coordinated by VT.

June 2025 quarter – additional notes

<p>Support EXISTING BUSINESS to innovate and grow.</p>	<ul style="list-style-type: none"> • Local agri sector leaders met with Barkers to explore raw product supply opportunities. Further info being shared under NDA to enable more informed investigations into infrastructural and investment requirements. • Assisted 5 x new SME's businesses with advice and support to enable their establishment – taxi, electrical, hospitality, transport and trades • Facilitated the involvement of 25+ local businesses in the development of a first ever Cruise Strategy for the Timaru District where and how all and others can be involved in collectively growing this burgeoning industry sector. • Over 30 local businesses attended the 2025 Pathways Expo that VT partnered local Careers Advisors in delivering to the region. 850+ local secondary school students attended to hear of career opportunities and pathways. • Supported 10 local processing sector businesses in their engagement with Council on proposed waste water charges which through their efforts resulted in an agreement being reached that was palatable to both parties. • Along with TDHL met with a return to the district businessman looking to invest and “give back”. Identification of potential inner/near city and residential opportunities progressing.
<p>PROMOTE the district as a “destination of choice”</p>	<ul style="list-style-type: none"> • In addition to the earlier in the year completed Active Transport Strategy project to update and improve Timaru Walking and Biking Trail resources, VT completed a CityTown Events Project following our appointment to the project by TDC. This project like the aforementioned Walking and Bike Trails Strategy, was completed on time and within budget and project scope and expectations of outcomes exceeded across the board. The reason we point this out is to reiterate that VT's independence provides us with flexibility and a nimbleness to quickly act on, connect and deliver on projects for and on behalf of Council. • VT's tourism data dashboard shows Americans are now the biggest international spenders here, followed by Australians, then UK. View the dashboard here https://www.vtdevelopment.co.nz/business/tourism-data • 2025 Official Visitor Guide updated and distributed widely to tourism and hospitality operators. <ul style="list-style-type: none"> • CityTown Events Project – VT is administering a \$50k budget for TDC for CityTown Events. Range of activities has taken place including: <ul style="list-style-type: none"> • Creative Cove arts initiative • Street Beats for rangatahi buskers • Coming up are: <ul style="list-style-type: none"> • Street Theatre • Pop up interactive arts events for school holidays • CBD History walking tours • Cultural performances • Get Active encouraging physical activities • Literacy focussed interactive activities • Events: June 2025 saw the last of the Major Event Fund supported events occur – notably ColourFest, Rally SC and Matariki Night Market. Of note also was the international squash event that occurred in Temuka late June. This had widespread national coverage across TV and print media and established provincial Temuka as a location where events of this magnitude can occur successfully – all in no small part of a dedicated and committed organising committee effectively supported by the whole of the Temuka Community – it will be back in June 2026. • Applied for and received \$36K from the Regional Events Promotion Fund to support Brews on the Bay, Caroline Bay Rock & Hop, 4 & Rotary, Superbikes Grand Prix. • Social Channel Engagement – WeLoveTimaru Facebook followers 9,500 and Instagram 2,500 • Lunch ‘n’ Learns – partnering with Central South Island RTOs to continue capability training of operators through Lunch ‘n’ Learn training sessions.

Towards 2050	<ul style="list-style-type: none"> • Draft Plan completed as scheduled by 30 June • Positioned with Mayor and TDC CE mid-July and SLT workshop to be completed asap prior to workshop with Councillors many of whom engaged individually throughout draft plan development. • Further socialising of the draft plan across Q1&2 2025/26 with plan implementation to get underway. • Interactive Data Dashboard currently under development where key T2050 indicators will be monitored and reported on.
Various	<ul style="list-style-type: none"> • VT entered into an agreement to lease ground floor premises and co-locate with TDHL from late October 2025. This will further enhance an already close working relationship and potential operational efficiencies between Councils two CCO's. This is also a tangible way in which VT can actively contribute and be part of South Stafford St revitalisation which will be centred on the Theatre Royal redevelopment now underway. Post one off relocation costs annual savings of approx. \$20-28K are anticipated to be realised going forward. • Alongside TDHL, TDC and Primeport VT attended the May visit by Economic Development Minister Jones (accompanied by local MP James Meager) – a number of key economic enabling topics discussed including runway extension (opportunities to align this to defence budget allocation), transport and logistics (right hand turn at Rolleston and 2 x port strategy for Canterbury), Primeport diversification and future including the likelihood of reigniting the oil and gas prospect off the east coast of the South Island. To support these discussions we commissioned and provided an updated “Sth Canty Grunt” report from Benje Patterson (copy attached) which further emphasised the contribution of our local Primary Sector to NZ Inc. As an example -as at 2024 we produced 7.3% of NZ's Food and Fibre exports from just 1.2% of NZ's population.

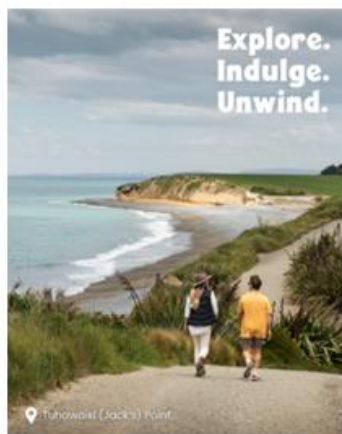
Appendices

1. Financial Reports (actuals to budget) to 30 June 2025

- Financial Commentary
- Profit & Loss
- Balance Sheet
- Cash Flow statements

2. KPI's summary

3. Feedback



1. Financial Reports (actuals to budget) to 30 June 2025

Venture Timaru
Profit & Loss Statement
1 July 2024 - 30 June 2025

	YTD ACTUAL 30/06/2025	TDC SOI BUDGET 30/06/2025	Variance 2024/25	Commentary
INCOME				
Economic Development Grant - TDC	\$ 745,000	\$ 745,000	\$ -	
Tourism Grant - TDC	\$ 434,420	\$ 468,000	\$ 33,580	Represents underspend in Cruise funding of \$60K - will be deducted off 2025/26 \$60K funding.
			\$ -	
MyNextMove Contract - ex MSD	\$ 145,278	\$ 152,700	\$ 7,422	less spent due to contract discontinuing from June 2025. C/Fwd to fund role to 31 Oct to explore options.
Reg Apprenticeship Initiative - ex Kanoa (Provincial Development Unit)	\$ 352,776	\$ 300,000	-\$ 52,776	funds held, more drawn/allocated than anticipated. Funding ends Dec 25
Major Events Funding - Tourism ex TDC	\$ 245,000	\$ 245,000	\$ -	
Private Sector Partnership - TDC	\$ 1,687	\$ 13,000	\$ 11,313	amount c/fwd as prepayment in Balance Sheet as at June 25 o/a delay in finalising Making it Happen document
Regional Events Funding - Tourism ex Central Government	\$ 71,995	\$ 71,995	\$ -	
Active Transport Strategy Trails - TDC	\$ 23,639	\$ 50,000	\$ 26,361	TDC contract executed under budget and o time
Citytown Events - TDC	\$ 50,000	\$ 50,000	\$ -	
Other Income - ED	\$ 20,500	\$ 20,500	\$ -	
Other Income - Tourism	\$ 51,083	\$ 24,200	-\$ 26,883	additional income Primeport Contribution to Cruise Strategy and cruise income
Interest Income	\$ 51,346	\$ 40,000	-\$ 11,346	
TOTAL INCOME	\$ 2,192,724	\$ 2,180,395	-\$ 12,329	
EXPENDITURE				
Development HR	\$ 437,348	\$ 461,010	\$ 23,662	2 month delay in getting new Bus Dev Mgr role on board & receipt of now non-recurring wage allocations for MyNextMove whilst
Development expenses	\$ 321,673	\$ 339,490	\$ 17,817	elevated prudent financial management processes have driven further operational cost savings and efficiencies with gains across office admin,
Tourism HR & Expenses	\$ 465,124	\$ 517,200	\$ 52,076	IT & others. Variances also relates to some timings across end of year for campaigns and others.
			\$ -	
MyNextMove Contract - ex MSD	\$ 137,764	\$ 156,700	\$ 18,936	less spent due to contract discontinuing from June 2025. C/Fwd to fund role to 31 Oct to explore options.
Reg Apprenticeship Initiative - ex Kanoa (Provincial Development Unit)	\$ 352,776	\$ 300,000	-\$ 52,776	funds held, more drawn/allocated than anticipated. Funding ends Dec 25
Major Events Funding - Tourism ex TDC	\$ 245,000	\$ 245,000	\$ -	
Private Sector Partnership - TDC	\$ 1,687	\$ 13,000	\$ 11,313	monitoring tool delayed pending initial document being approved with TDC
Regional Events Funding - Tourism ex Central Government	\$ 71,995	\$ 71,995	\$ -	
Active Transport Strategy Trails - TDC	\$ 23,639	\$ 50,000	\$ 26,361	TDC contract executed under budget and on time
CityTown Events - TDC	\$ 50,000	\$ 50,000	\$ -	
Special Projects - ex VT Reserves	\$ 23,123	\$ 35,000	\$ 11,877	C/Fwd for T2050 monitoring platform payment July/Aug 2025
TOTAL EXPENSES	\$ 2,130,129	\$ 2,239,395	\$ 109,266	
Provision for taxation				
OPERATING SURPLUS/(DEFICIT)	\$ 62,595	(59,000).	121,595	

As our year end financials are being collated ready for our annual audit, at date our draft year end result is a surplus of approx. \$62K v our reforecast deficit of \$59K. The above commentary provides some breakdown of this positive variance which is a mix of identified cost saving and timings, however important to recognise the enhanced financial management practices which have been prudently enhanced given the current environment – all under our in-house Financial Controllers vigilant guidance. We regularly review and critique all aspects of our expenditure on a 2-4 weekly cycle looking at where we can minimise expenditure without impacting the quality and extent of operational service delivery all while focused on maximising efficiencies.

VENTURE TIMARU LIMITED		
Statement of Cash Flows for the 9 months to 31 March 2025		
Cash Flows from Operating Activities	Actual 9 mths to 31/03/2024	Annual Budget 30/6/25
Interest and dividends	27,610	40,000.00
Cash receipts from operating activities	1,712,536	2,040,000.00
GST	(98,600)	(41,000)
Payments to suppliers and employees	(1,790,001)	(2,464,000)
Income Tax (incl RWT)	(19,914)	-
Total Cash Flows from Operating Activities	(168,369)	(425,000)
Cash Flows from Investing Activities		
Receipts from sale of property, plant and equipment	250	-
Receipts from maturity of investments	425,276	410,000
Investments made	(200,000)	-
Total Cash Flows from Investing Activities	225,526	410,000
Net Increase/(Decrease) in Cash	57,157	(15,000)
Bank Accounts and Cash		
Opening cash	201,536	312,000
Net change in cash for period	57,157	(15,000)
Closing cash	\$ 258,693	\$ 297,000

VENTURE TIMARU LIMITED		
Statement of Financial Position as at 31 March 2025		
Assets	Actual 31/03/25	Annual Budget 30/6/25
<i>Current Assets</i>		
Bank accounts and cash	265,600	297,000
Debtors and prepayments	26,700	39,500
Short term investments	716,300	369,000
Other current assets	24,740	10,100
Total Current Assets	1,033,340	715,600
<i>Non-Current Assets</i>		
Property, Plant and Equipment	31,660	35,000
Total Non-Current Assets	31,660	35,000
Total Assets	1,065,000	750,600
Liabilities		
<i>Current Liabilities</i>		
Creditors and accrued expenses	82,000	98,000
Employee costs payable	54,400	56,000
Funding Prepaid	327,000	185,000
Total Current Liabilities	463,400	339,000
Total Assets less Total Liabilities (Net Assets)	\$ 601,600	411,600
Accumulated Funds		
Issued Capital	1,000	1,000
Equity	600,600	410,600
Total Accumulated Funds	\$ 601,600	\$ 411,600

2. **2024/25 KPI Overview** – [noting deeper detail to be provided at “Year in Review PX Workshop” with elected members now being held 18th November 2025](#)

Operational Objectives	Achieved	Success/Measurement	Commentary
Support EXISTING BUSINESS to grow and prosper	Y	Report on intro's made, barriers addressed, opportunities advanced and expansion plan assistance given.	Details provided in monthly board reports and quarterly council reports
	WIP	Sub Regional Energy Strategy Completed & Implemented.	Local Energy Strategy deferred o/a Canterbury Mayoral Forum undertaking Regional Energy Stocktake from which a Regional Energy Strategy will be developed in 2025/26. VT a member of the Steering Group undertaking this work.
Attract & assist NEW BUSINESS to the District	N	Min 4 New Medium/Large Businesses committed to establish in Timaru District.	Support provided to 4 x small/mid sized new business established in Service, Trades, Retail and Wholesale Sectors.,
	N	Commitments in place for min 50% tenancy of TDHL Washdyke Industrial Park.	Currently in advanced discussions with two entities equating to approx. 50% of available TDHL Industrial Park land.
Assist business to attract, develop & maintain a skilled WORKFORCE	Y	Detail successes of students into local employment	Details provided in monthly board reports and quarterly council reports
	WIP	20 pathway events, min 3500 students and 150 local businesses	Activity curtailed o/a MSD discontinuing funding for this service. Exploring alternative funding to retain and enhance this offering.
	WIP	# of new industry aligned locally provided training opportunities	Cancellation of Vocational Education reforms for Polytechs has deferred engagement with Ara pending confirmation of their future - received July 2025 - VT/Dept Mayor re-engaging to solidify Timaru Campus future offerings.
PROMOTE the district as a “destination of choice”	N	Plan for Caroline Bay completed and implementation underway.	Not finalised by Council but reignited June 2025 - some future VT involvement likely.
	Y	Event ROI Economic Benefit for every \$ invested via Major Events Fund	ED Benefit assessments completed in ticketed events e.g. Rock'N'Hop, Brews on Bay, SI Masters - evidencing average ROI of \$29 return for every \$1 of MESF support.
	Y	Cruise survey Economic Benefit reported on - target year on year growth	The assessed Economic Benefit from the 2024/25 was \$3.60m down on prior year o/a reduced ship visits 9 v 13. At date confirmed ship visits for 2025/26 season are 14.
Facilitate enabling and new to district INVESTMENT in infrastructure and community assets.	Y	Report on infrastructure investment and role played by VT in attracting.	Supported/endorsed Regional Infrastructure Fund applications for Opuha Water – acceleration of dam remediation and R&M, Timaru District Council – runway extension and also Southern Port Entry. Mayoral Forum Steering Group member –local voice/context/priorities: Energy Stock-take – next step Regional Energy Strategy, Housing Strategy and Regional Deals
	WIP	Assist the progression of a minimum 6 new residential developments bringing diversity to local housing stock	5 x opportunities progressed across inner/near city living. All aligned to the completion of "Making it Happen" promoting inner/near city living - with TDC to confirm.
	Y	\$\$ of new to district investment.	Successful Opuha Water RIF \$20.80m and Regional Events Promotion \$36K

Make Timaru District Your Strategic Advantage

In Timaru District, we don't just keep pace with change, we lead it.

Positioned in the heart of New Zealand's South Island, Timaru District offers a powerful proposition for ambitious businesses; cost-effective operations, seamless logistics, with direct access to national and international markets. Our district is already home to global exporters, advanced manufacturers, agri and bio tech innovators, and logistics powerhouses, and we're just getting started.

We're seeking businesses that:

- Want to scale smart, not just fast
- Value a strategic base with room to grow
- Prioritise operational efficiency, talent access, and long-term sustainability

Here, you'll find the commercial infrastructure, skilled workforce, and a supportive ecosystem to turn vision into results. With lower overheads and fewer barriers to growth, Timaru District is where opportunity meets performance.

Are you looking to expand, relocate or invest? Get in touch we'd love to hear from you and together let's "Make Timaru Your Business".

maketimaruyourbusiness.nz



Make Timaru District Your Launchpad for Bold Growth

Timaru District – where bold ideas take flight and lead the way.

From aviation pioneers to biotech disruptors, global exporters to agricultural innovators this is a region built by visionary trailblazers and we're ready for you and your business to be part of our success.

We're not waiting for the future. We're shaping it with the infrastructure, workforce, and strategic location that give forward-thinking businesses a real edge.

We're looking for enterprises that:

- Are ready to lead, not follow
- Innovate with intent and scale with purpose
- Value strategic partnerships and long-term impact

With competitive operating costs, streamlined connections to the world and project ready land, Timaru District is your launchpad for bold growth.

Are you looking to expand, relocate or invest? Get in touch we'd love to hear from you and together let's "Make Timaru Your Business".

maketimaruyourbusiness.nz



TIMARU'S THE PLACE

'WHERE FOOD TECH THRIVES'

Venture Timaru's bold 'Make Timaru Your Business' campaign is capturing attention – and for good reason, according to Venture Timaru.

"With the South Island's food bowl as its backdrop, Timaru District is fast becoming recognised as a prime location for food tech innovation, where established businesses are already leading the way," says Nigel Davenport, CEO of Venture Timaru.

Farmers Mill, New Zealand's only flour mill using 100% locally grown wheat, is described as a homegrown success story based right in the heart of the South Island's grain belt.

"We're here because Timaru makes it possible to build something exceptional, and we're living proof you don't need to be in a big city to do big things," says Phil Jackson, GM of Grainstor Group.

"Timaru's location is a massive strategic advantage. We're right on SH1, with road, rail, and the Port of Timaru on our doorstep. That connectivity lets us run an efficient supply chain – shifting grain from paddock to silo to mill to customer quickly and cost-effectively."



The region is a "proven powerhouse" for goods-producing industries. Food and beverage manufacturing, agriculture, aquaculture, and agritech form the backbone of a diverse and resilient local economy. Davenport says sectors are thriving, thanks to the region's skilled workforce, trusted supply chains, and a culture of collaboration that spans industries.

He adds that what sets Timaru apart for food tech is the opportunity to test, refine, and scale technologies in a real-world, production-based environment. From sustainable processing and

advanced manufacturing to automation, AI, and biotech, local businesses are embracing innovation to meet global demands.

"Timaru is a proudly connected economy where collaboration drives innovation, and partnerships help great ideas succeed. With tailored support, affordable land, and a future-focused mindset, we're ready to welcome the next generation of food tech leaders," says Davenport.

Sponsored content: For more information visit www.maketimariyourbusiness.nz.

MAKE TIMARU YOUR BUSINESS

Strategically located, affordable and full of opportunity.
The Timaru District is where your business can thrive.

WE'RE HERE
WHERE ARE YOU?

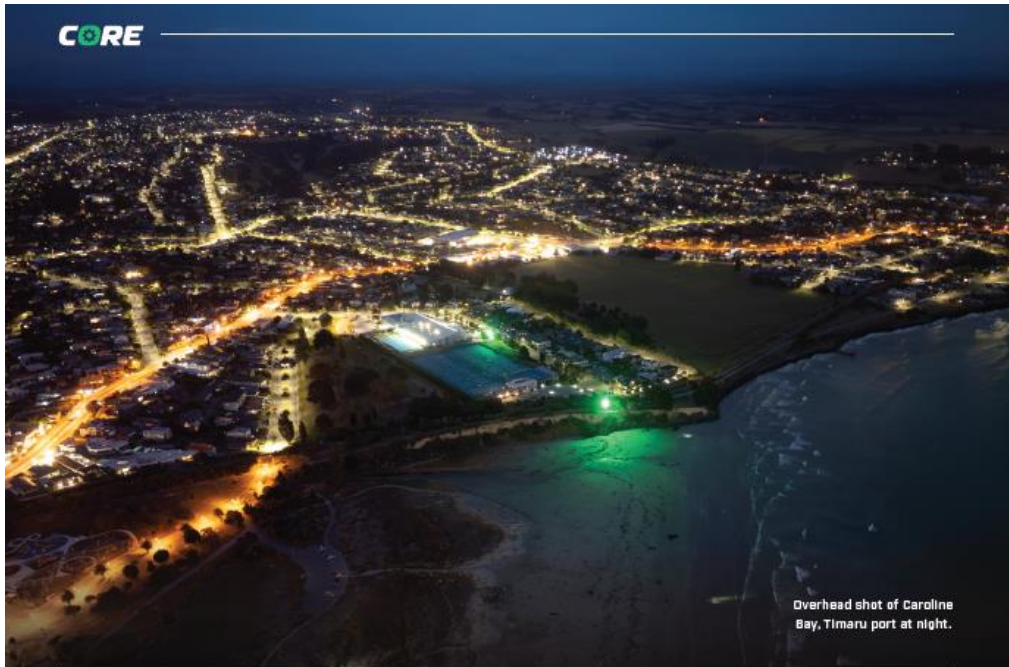
"We are here because Timaru has the people, location, and partnerships that allow innovation to thrive, it's where paddock to pantry is our way of doing business."

Phil Jackson,
Grainstor Group

Discover the advantages of Timaru District for your business
Visit www.maketimariyourbusiness.nz or Contact Us Today

03 587 2682 | enquiries@venturetimaru.nz | www.maketimariyourbusiness.nz

Scan QR Code to know more.



Overhead shot of Caroline Bay, Timaru port at night.

TIMARU DISTRICT SET TO BE 'HUB FOR SMART MANUFACTURING'

For engineering-led businesses working across processing, precision agriculture and environmental innovation, Timaru District is fast becoming a location of strategic interest. Situated in New Zealand's central South Island, the district offers strong infrastructure, a deeply embedded production base and room for growth in sectors requiring advanced engineering solutions. Venture Timaru's targeted campaign, 'Make Timaru Your Business', is focused on attracting engineering-led firms operating in industrial automation, robotics in processing, precision farming systems, and biotechnology applications for food and fibre. "Engineers are central to the future of this district," says Nigel Davenport, CEO of Venture Timaru. "We're seeing growing demand for expertise in process automation, industrial design and environmental systems, particularly where efficiency, compliance, and scalability are

essential." A key part of Timaru's success to date says Davenport is the strength of its existing engineering sector. Local firms have played an essential role in developing and supporting high-performing systems for food production, industrial machinery and water management. Their deep knowledge of regional industries, long-standing client relationships and commitment to innovation continue to drive South Canterbury's position as a national leader in goods-producing

manufacturing. Goods production accounts for 26.9% of the local economy, well above the national average. This includes a concentration of food and fibre processors and advanced manufacturing operations that rely on continuous improvement, automation, and precision engineering to remain globally competitive. "Timaru's location provides firms with practical advantages - 80% of the national population is within a 2.5-hour drive, and PrimePort Timaru

"WE'RE SEEING GROWING DEMAND FOR EXPERTISE IN PROCESS AUTOMATION, INDUSTRIAL DESIGN AND ENVIRONMENTAL SYSTEMS."



Containers being moved at Timaru Industrial port.

ensures efficient movement of goods. Industrial land is cost-effective, and integrated road and rail networks support both heavy logistics and just-in-time delivery models," says Davenport. The district also benefits from proximity to the University of Canterbury, Lincoln University, the University of Otago, and Ara Institute, each contributing a talent pool of graduates and research aligned with engineering, agricultural science, and environmental technology. Venture Timaru provides tailored support to incoming businesses, including land acquisition,

consenting advice and local industry connections. "We're actively seeking engineering-driven companies ready to scale solutions," adds Davenport. For firms building systems that need to perform under pressure in processing environments, agri-production, or industrial water, Timaru District offers the tools and networks and a proven collaborative ecosystem already delivering results. Sponsored content: For more information visit www.maketimaryourbusiness.nz.

"TIMARU'S LOCATION PROVIDES FIRMS WITH PRACTICAL ADVANTAGES - 80% OF THE NATIONAL POPULATION IS WITHIN A 2.5-HOUR DRIVE, AND PRIMEPORT TIMARU ENSURES EFFICIENT MOVEMENT OF GOODS."

MAKE TIMARU YOUR BUSINESS

Strategically located, affordable and full of opportunity. The Timaru District is where your business can thrive.

WE ARE AAA+ RATED

Ambitious

Driven by a forward thinking vision for growth and innovation.

Accessible

Centrally located with excellent national and global connectivity.

Affordable

Competitive operational costs and cost of living for businesses and employees.

Discover the advantages of Timaru District for your business

Visit www.maketimaryourbusiness.nz or Contact Us Today!

03 697 2862 enquiries@venturetimaru.nz
maketimaryourbusiness.nz Scan QR Code to know more.